

**Monroe Council Agenda
Regular Meeting of Council
October 27, 2020 – 6:30 p.m.
233 South Main Street, Monroe, Ohio**

Pledge of Allegiance

Roll Call

Approval of the Minutes

Visitors

Committee Reports

Public Works Committee
Finance Committee
Administrative Liaison Committee
Technology Committee
Public Involvement Committee
Public Safety Committee

Old Business

Resolution No. 69-2020. A Resolution authorizing the City Manager to enter into an agreement by and between the City of Monroe and Baker Tilly Municipal Advisors, LLC for professional services to complete a water rate study. (Second Reading)

New Business

Emergency Resolution No. 70-2020. A Resolution approving a Then-and-Now Certificate in the amount of \$19,751.68 to Butler County Water and Sewer and declaring an emergency.

Emergency Resolution No. 71-2020. A Resolution authorizing the City Manager to enter into a lease agreement by and between the City of Monroe and Enterprise Fleet Management and declaring an emergency.

Emergency Resolution No. 72-2020. A Resolution endorsing the filing of a Community Development Block Grant Funding Application for an Americans with Disabilities Act Program and declaring an emergency.

Resolution No. 73-2020. A Resolution authorizing the City Manager to accept the proposal from Briggs Creative Services, LLC for professional right-of-way acquisition services for the Butler Warren and Mason Road Water Main Improvement Project.

Emergency Ordinance No. 2020-32. An Ordinance appropriating the City's Coronavirus Relief Fund Payment to the City's COVID-19 response, directing the City Manager to establish the COVID-19 Small Business Assistance Program to be administered by the Monroe Area Community Improvement corporation and declaring an emergency.

Emergency Ordinance No. 2020-33. An Ordinance authorizing the trade-in of certain personal property no longer needed for municipal purposes and declaring an emergency.

Consideration of Motion accepting the 2020 Rock Salt Bid through the SWOP4G Program from Compass Minerals America Inc. at \$55.37 per ton.

Consideration of Motion rescheduling the regular meeting of Council on December 8, 2020, to December 15, 2020.

Administrative Reports

Adjournment

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Resolution No. 69-2020. A Resolution authorizing the City Manager to enter into an agreement by and between the City of Monroe and Baker Tilly Municipal Advisors, LLC for professional services to complete a water rate study. (Second Reading)

New Business

Emergency Resolution No. 70-2020. A Resolution approving a Then-and-Now Certificate in the amount of \$19,751.68 to Butler County Water and Sewer and declaring an emergency.

Background. Due to engineering design changes, permit fees changed. In order to keep the Monroe Bicentennial Commons Project moving forward, permit fees had to be paid prior to the purchase order being opened so as to not halt construction progress.

Emergency Resolution No. 71-2020. A Resolution authorizing the City Manager to enter into a lease agreement by and between the City of Monroe and Enterprise Fleet Management and declaring an emergency.

Background. This lease agreement would be a continuation of the leasing program with Enterprise to provide both marked and unmarked vehicles for the police department. The monthly lease for one marked police cruiser is \$1,169.95, which includes all of the additional equipment that the cruiser is outfitted with, such as light bars and sirens. The monthly lease for one unmarked vehicle is \$488.86, which also includes any additional equipment. This is the last phase of the

Police Department's plan to transition to a leased fleet. This agreement would include the turn in of four marked police cruisers and four unmarked police vehicles that are currently leased from Enterprise and have come to the end of their lease agreements. This would also include the trade in of the four City owned marked police cruisers that are listed in legislation on the agenda.

Finally, this agreement would authorize the leasing of seven marked police cruisers for three year leases and three unmarked police vehicles for five year leases. This is a reduction of one marked police cruiser and one unmarked police cruiser. Emergency action is requested due to information from the marked police cruiser manufacturer is planning on closing the production line down for these vehicles in mid to end of November.

Emergency Resolution No. 72-2020. A Resolution endorsing the filing of a Community Development Block Grant Funding Application for an Americans with Disabilities Act Program and declaring an emergency.

Background. It has been presented to the Public Works Committee that there is a need for the City of Monroe to meet its requirements under an American with Disabilities Act (ADA) transition plan to make improvements throughout the City to its curb ramps. We began this year with a demonstration project that replaced curb ramps in three locations throughout the City. The grant proposal would look to expand that program to replace the curb ramps throughout the downtown area. We will be requesting \$100,000 for the program.

The application for the grant funding is due to Butler County by November 6, thus we are requesting the legislation be passed as an emergency to ensure timely application.

Resolution No. 73-2020. A Resolution authorizing the City Manager to accept the proposal from Briggs Creative Services, LLC for professional right-of-way acquisition services for the Butler Warren and Mason Road Water Main Improvement Project.

Background. The Public Works Director is seeking approval for land acquisition services with Briggs Creative Services, LLC for \$19,475.00 related to the Mason Road Water Main Improvement Project, which will upgrade the existing water main within Mason Road and extend the main to the east to Gateway Blvd.

Because the project follows the realignment of Mason Road and crosses the proposed alignment of Butler Warren Road to extend to Gateway Blvd, property acquisition and easements are needed for that work. The water main replacement is slated for construction in 2021.

This does not include the cost of land.

Emergency Ordinance No. 2020-32. An Ordinance appropriating the City's Coronavirus Relief Fund Payment to the City's COVID-19 response, directing the City Manager to establish the COVID-19 Small Business Assistance Program to be administered by the Monroe Area Community Improvement corporation and declaring an emergency.

Background. This legislation outlines the Monroe Small Business Grant Program that was presented to City Council at the October 13th Council meeting. The initial phase of this program will be funded by \$50,000 of the City's CARES Act allocation.

The City's small business community has experienced COVID-related closures, capacity reductions, and other pandemic challenges. This program is intended to help alleviate some of those unexpected costs for companies that were in good standing with the City and profitable prior to the pandemic. The program will be funded through the City's CARES Act allocation, and the program will be administered by the Monroe Area Community Improvement Corporation within the guidelines approved by City Council.

Emergency Ordinance No. 2020-33. An Ordinance authorizing the trade-in of certain personal property no longer needed for municipal purposes and declaring an emergency.

Background. These four marked cruisers are the last vehicles owned by the City. We will trade these four vehicles towards the leasing of the three marked cruisers. This trade in is the final phase of the department's plan to lease the entire fleet. The emergency action is requested due to the plant that makes the vehicles that will replace these vehicles has advised that they plan to close the 2020 production line down in the middle to late of November.

The vehicles that will be traded in that the City owns include:

2016 Ford Sedan with 61,789 miles
2017 Ford Explorer Police Interceptor with 93,242 miles
2017 Ford Explorer Police Interceptor with 63,666 miles
2017 Ford Explorer Police Interceptor with 63,078 miles

Consideration of Motion accepting the 2020 Rock Salt Bid through the SWOP4G Program from Compass Minerals America Inc. at \$55.37 per ton.

Background. Approve the 2020 Rock Salt Bid to Compass Minerals America Inc. Our salt price per ton for 2020 \$55.37/ ton. We have requested 3000 tons for the 2020-2021 salt program.

Consideration of Motion rescheduling the regular meeting of Council on December 8, 2020, to December 15, 2020.

Administrative Reports

Adjournment

EMERGENCY RESOLUTION NO. 70-2020

A RESOLUTION APPROVING A THEN-AND-NOW CERTIFICATE IN THE AMOUNT OF \$19,751.68 TO BUTLER COUNTY WATER AND SEWER AND DECLARING AN EMERGENCY.

WHEREAS, due to engineering design changes for the Monroe Bicentennial Commons Project, permit fees had to be paid in order to avoid stopping construction; therefor, there was not sufficient time to open a purchase order.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF MONROE, STATE OF OHIO, THAT:

SECTION 1: A Then-and-Now Certificate in the amount of \$19,751.68 to Butler County Water and Sewer is hereby approved.

SECTION 2: This measure is hereby declared to be an emergency measure necessary for the immediate preservation of the public peace, health, safety and welfare and further for the reason that Council desires to authorize the Certificate at the earliest possible date to meet the deadline for approval of said Certificate within the time required by law. Therefore, this measure shall take effect and be in full force from and after its passage.

PASSED:_____

ATTEST:

APPROVED:

Clerk of Council

Mayor

EMERGENCY RESOLUTION NO. 71-2020

A RESOLUTION AUTHORIZING THE CITY MANAGER TO ENTER INTO A LEASE AGREEMENT BY AND BETWEEN THE CITY OF MONROE AND ENTERPRISE FLEET MANAGEMENT AND DECLARING AN EMERGENCY.

WHEREAS, the Department of Police desires to transition to a leased fleet; and

WHEREAS, the agreement referred to herein will bring all of the marked and unmarked cruisers into a leased fleet.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF MONROE, STATE OF OHIO, THAT:

SECTION 1: The City Manager is hereby authorized to enter into a lease agreement by and between the City of Monroe and Enterprise Fleet Management for the police vehicles pursuant to the terms and conditions set forth on Exhibit "A" attached hereto and made a part hereof.

SECTION 2: This measure is hereby declared to be an emergency measure necessary for the immediate preservation of the public peace, health, safety and welfare and further for the reason that Council desires to proceed with a leased fleet prior to the closing of the production line for the police vehicles. Therefore, this measure shall take effect and be in full force from and after its passage.

PASSED:_____

ATTEST:

APPROVED:

Clerk of Council

Mayor

Prepared For: Police		Date 10/12/2020	
England, Deana		Exhibit "A" E Res No. 71-2020	
Unit #		AE/AM JXB/AXR	
Year	2021	Make	Nissan
Model	Rogue		
Series	SV 4dr All-wheel Drive		
Vehicle Order Type	Ordered	Term 60	State OH Customer# 584545
\$ 29,031.98		Capitalized Price of Vehicle ¹	
\$ 0.00	*	Sales Tax <u>6.5000%</u> State <u>OH</u>	
\$ 44.25	*	Initial License Fee	
\$ 0.00		Registration Fee	
\$ 200.00	*	Other:Courtesy Delivery Fee	
\$ 0.00		Capitalized Price Reduction	
\$ 0.00		Tax on Capitalized Price Reduction	
\$ 0.00		Gain Applied From Prior Unit	
\$ 0.00	*	Tax on Gain On Prior	
\$ 0.00	*	Security Deposit	
\$ 0.00	*	Tax on Incentive (Taxable Incentive Total : \$1,250.00)	
\$ 29,031.98		Total Capitalized Amount (Delivered Price)	
\$ 420.96		Depreciation Reserve @ <u>1.4500%</u>	
\$ 67.90		Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) ²	
\$ 488.86		Total Monthly Rental Excluding Additional Services	
		Additional Fleet Management	
		Master Policy Enrollment Fees	
\$ 0.00		Commercial Automobile Liability Enrollment	
		Liability Limit <u>\$0.00</u>	
\$ 0.00		Physical Damage Management	Comp/Coll Deductible <u>0 / 0</u>
\$ 39.79		Full Maintenance Program ³ Contract Miles <u>50,000</u>	OverMileage Charge <u>\$ 0.0450</u> Per Mile
		Incl: # Brake Sets (1 set = 1 Axle) <u>1</u>	# Tires <u>2</u> Loaner Vehicle Not Included
\$ 39.79		Additional Services SubTotal	
\$ 0.00		Sales Tax <u>6.5000%</u>	State <u>OH</u>
\$ 528.65		Total Monthly Rental Including Additional Services	
\$ 3,774.38		Reduced Book Value at <u>60</u> Months	
\$ 350.00		Service Charge Due at Lease Termination	

Quote based on estimated annual mileage of 10,000
 (Current market and vehicle conditions may also affect value of vehicle)
 (Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle. Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

LESSEE Police
 BY

TITLE

DATE

* INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor anyManufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been UsedBy Lessor to Reduce the Capitalized Price of the Vehicle.

² Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

Aftermarket Equipment Total

Description	(B)illed or (C)apped	Price
QUOTE NO.: 38497 - 00 EC REMOVE OLD EMERGENCY LIGHTING & EQUIPMENT FROMCHEVY TRAVERSE SUV & INSTALL INTO NEW VEHICLES *FRONT & REAR HEADLINER LED'S & SIREN CONTROL W/NEW DRIVERS*	C	\$ 1,712.98
Total Aftermarket Equipment Billed		\$ 0.00
Total Aftermarket Equipment Capitalized		\$ 1,712.98
Aftermarket Equipment Total		\$ 1,712.98

VEHICLE INFORMATION:

2021 Nissan Rogue SV 4dr All-wheel Drive - US

Series ID: 22211

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$27,474	\$29,030.00 (Est.)
Total Options	\$0.00	\$0.00 (Est.)
Destination Charge	\$1,095.00	\$1,095.00
Total Price	\$28,569.00	\$30,125.00 (Est.)

SELECTED COLOR:

Exterior:

-

Interior:

-

SELECTED OPTIONS:

CODE	DESCRIPTION	INVOICE	MSRP
PAINT	Monotone Paint Application	STD	STD (Est.)
STDAX	6.386 Axle Ratio	STD	STD (Est.)
STDEN	Engine: 2.5L DOHC 16-Valve I4	STD	STD (Est.)
STDGV	GVWR: 4,720 lbs	STD	STD (Est.)
STDRD	Radio: AM/FM/CD/AUX	STD	STD (Est.)
STDST	Heated Front Bucket Seats	STD	STD (Est.)
STDTM	Cloth Seat Trim	STD	STD (Est.)
STDTN	Transmission: Xtronic CVT Automatic	STD	STD (Est.)
STDTR	Tires: 225/65R17 All-Season	STD	STD (Est.)
STDWL	Wheels: 17" Aluminum Alloy	STD	STD (Est.)

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors: 4
Rear Cargo Door Type: liftgate
Driver And Passenger Mirror: power remote heated manual folding side-view door mirrors with turn signal indicator
Spoiler: rear lip spoiler
Door Handles: chrome
Front And Rear Bumpers: body-coloured front and rear bumpers with chrome rub strip
Rear Bumper Insert: chrome rear bumper insert
Body Material: galvanized steel/aluminum/composite body material
Body Side Cladding: black bodyside cladding
Grille: black w/chrome surround grille

Convenience Features:

Air Conditioning: automatic dual-zone front air conditioning
Air Filter: air filter
Console Ducts: console ducts
Cruise Control: cruise control with steering wheel controls
Fuel Remote Release: power fuel remote release
Power Windows: power windows with driver 1-touch down
1/4 Vent Rear Windows: power rearmost windows
Remote Keyless Entry: keyfob (all doors) remote keyless entry
Illuminated Entry: illuminated entry
Integrated Key Remote: integrated key/remote
Auto Locking: auto-locking doors
Passive Entry: Intelligent Key proximity key
Trunk FOB Controls: keyfob trunk/hatch/door release
Remote Engine Start: remote engine start - keyfob
Steering Wheel: steering wheel with manual tilting, manual telescoping
Day-Night Rearview Mirror: day-night rearview mirror
Driver and Passenger Vanity Mirror: illuminated auxiliary driver and passenger-side visor mirrors
Front Cupholder: front and rear cupholders
Floor Console: full floor console with covered box
Overhead Console: mini overhead console with storage
Glove Box: glove box
Driver Door Bin: driver and passenger door bins
Rear Door Bins: rear door bins
Seatback Storage Pockets: 2 seatback storage pockets
Driver Footrest: driver's footrest
Retained Accessory Power: retained accessory power
Power Accessory Outlet: 3 12V DC power outlets

Entertainment Features:

radio: SiriusXM AM/FM/Satellite with seek-scan, single in-dash CD player
MP3 Player: CD-MP3 decoder
Radio Data System: radio data system
Voice Activated Radio: voice activated radio
Steering Wheel Radio Controls: steering-wheel mounted audio controls
Speakers: 6 speakers
Internet Access: NissanConnect internet access
1st Row LCD: 2 1st row LCD monitor
Wireless Connectivity: wireless phone connectivity
Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type: delay-off aero-composite halogen headlamps
Auto-Dimming Headlights: auto high-beam headlights
Front Wipers: variable intermittent wipers
Rear Window wiper: fixed interval rear window wiper with heating wiper park
Rear Window Defroster: rear window defroster

Tinted Windows: deep-tinted windows
Dome Light: dome light with fade
Front Reading Lights: front reading lights
Ignition Switch: ignition switch light
Variable IP Lighting: variable instrument panel lighting
Display Type: analog display
Tachometer: tachometer
Exterior Temp: outside-temperature display
Low Tire Pressure Warning: tire specific low-tire-pressure warning
Trip Computer: trip computer
Trip Odometer: trip odometer
Lane Departure Warning: lane departure
Blind Spot Sensor: blind spot
Front Pedestrian Braking: pedestrian detection
Forward Collision Alert: forward collision
Water Temp Gauge: water temp. gauge
Clock: in-dash clock
Systems Monitor: systems monitor
Rear Vision Camera: rear vision camera
Oil Pressure Warning: oil-pressure warning
Battery Warning: battery warning
Lights On Warning: lights-on warning
Key in Ignition Warning: key-in-ignition warning
Low Fuel Warning: low-fuel warning
Low Washer Fluid Warning: low-washer-fluid warning
Bulb Failure Warning: bulb-failure warning
Door Ajar Warning: door-ajar warning
Trunk Ajar Warning: trunk-ajar warning
Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes
Number of ABS Channels: 4 ABS channels
Brake Assistance: brake assist
Brake Type: four-wheel disc brakes
Vented Disc Brakes: front and rear ventilated disc brakes
Daytime Running Lights: daytime running lights
Spare Tire Type: compact spare tire
Spare Tire Mount: spare tire mounted inside under cargo
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
Overhead Airbag: curtain 1st and 2nd row overhead airbag
Occupancy Sensor: front passenger airbag occupancy sensor
Height Adjustable Seatbelts: height adjustable front seatbelts
Seatbelt Pretensioners: front seatbelt pre-tensioners
3Point Rear Centre Seatbelt: 3 point rear centre seatbelt
Side Impact Bars: side-impact bars
Perimeter Under Vehicle Lights: remote activated perimeter/approach lights
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks
Rear Child Safety Locks: rear child safety locks
Ignition Disable: immobilizer
Security System: security system
Panic Alarm: panic alarm
Electronic Stability: electronic stability
Traction Control: ABS and driveline traction control
Front and Rear Headrests: manual adjustable front head restraints
AntiWhiplashFrontHeadrests: anti-whiplash front head restraints
Rear Headrest Control: 3 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 5

Front Bucket Seats: front bucket seats
Number of Driver Seat Adjustments: 6-way driver and passenger seat adjustments
Reclining Driver Seat: power reclining driver and manual reclining passenger seats
Driver Lumbar: power 2-way driver and passenger lumbar support
Driver Height Adjustment: power height-adjustable driver and passenger seats
Driver Fore/Aft: power driver and passenger fore/aft adjustment
Front Centre Armrest Storage: front centre armrest with storage
Rear Seat Type: rear manual reclining 40-20-40 bench seat
Rear Seat Fore/Aft: manual rear seat fore/aft adjustment
Rear Folding Position: rear seat fold-forward seatback
Rear Seat Armrest: rear seat centre armrest
Leather Upholstery: cloth front and rear seat upholstery
Headliner Material: full cloth headliner
Floor Covering: full carpet floor covering
Shift Knob Trim: leather/metal-look shift knob
Interior Accents: chrome/metal-look interior accents
Cargo Space Trim: carpet cargo space
Trunk Lid: plastic trunk lid/rear cargo door
Cargo Tie Downs: cargo tie-downs
Cargo Light: cargo light
Concealed Cargo Storage: concealed cargo storage

Standard Engine:

Engine 170-hp, 2.5-liter I-4 (regular gas)

Standard Transmission:

Transmission 2-speed CVT w/ OD and auto-manual

Prepared For: Police
England, Deana

Date 07/21/2020
AE/AM JXB/AXR

Unit #

Year 2021 Make Chevrolet Model Tahoe

Series Police Vehicle 4x4

Vehicle Order Type Ordered Term 36 State OH Customer# 584545

\$ 56,790.73 Capitalized Price of Vehicle¹
\$ 0.00 * Sales Tax 6.5000% State OH
\$ 44.25 * Initial License Fee
\$ 0.00 Registration Fee
\$ 200.00 * Other: Courtesy Delivery Fee
\$ 8,400.00 * Capitalized Price Reduction
\$ 0.00 * Tax on Capitalized Price Reduction
\$ 0.00 Gain Applied From Prior Unit
\$ 0.00 * Tax on Gain On Prior
\$ 0.00 * Security Deposit
\$ 0.00 * Tax on Incentive(Taxable Incentive Total : \$6,400.00)

\$ 48,390.73 Total Capitalized Amount (Delivered Price)

\$ 1,016.21 Depreciation Reserve @ 2.1000%

\$ 153.74 Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)²

\$ 1,169.95 Total Monthly Rental Excluding Additional Services

Additional Fleet Management

Master Policy Enrollment Fees

\$ 0.00 Commercial Automobile Liability Enrollment (Estimate Only)

Liability Limit \$0.00

\$ 0.00 Physical Damage Management (Estimate Only)

Comp/Coil Deductible 0 / 0

\$ 0.00 Full Maintenance Program³ Contract Miles 0

OverMileage Charge \$ 0.0450 Per Mile

Incl: # Brake Sets (1 set = 1 Axle) 0

Tires 0

Loaner Vehicle Not Included

\$ 0.00 Additional Services SubTotal

\$ 0.00 Sales Tax 6.5000%

State OH

\$ 1,169.95 Total Monthly Rental Including Additional Services

\$ 11,807.17 Reduced Book Value at 36 Months

\$ 350.00 Service Charge Due at Lease Termination

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

Driver Name

Exterior Color (0 P) Black

Interior Color (0 I) Jet Black w/Cloth Seat Trim

Lic. Plate Type Government

GVWR 0

Quote based on estimated annual mileage of 20,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle.

Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

LESSEE Police

BY

TITLE

DATE

* INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.

² Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

Aftermarket Equipment Total

Description	(B)illed or (C)apped	Price
They do on their own at Vivid Wraps - Cincinnati, OH	B	\$ 0.00
Quote 37749 - 00 EC: Parts and Labor included	C	\$ 16,700.96
Total Aftermarket Equipment Billed		\$ 0.00
Total Aftermarket Equipment Capitalized		\$ 16,700.96
Aftermarket Equipment Total		\$ 16,700.96

**VEHICLE INFORMATION:**

2021 Chevrolet Tahoe Police Vehicle 4x4 - US

Series ID: CK10706

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$ 48,246.00	\$ 51,000.00
Total Options	\$ -3,051.23	\$ -3,353.00
Destination Charge	\$ 1,295.00	\$ 1,295.00
Total Price	\$ 46,489.77	\$ 48,942.00

SELECTED COLOR:

Exterior: GBA - (0 P) Black
Interior: H1T - (0 I) Jet Black w/Cloth Seat Trim

SELECTED OPTIONS:

CODE	DESCRIPTION	INVOICE	MSRP
1FL	Preferred Equipment Group 1FL	\$ -3,913.00	\$ -4,300.00
5J3	Surveillance Mode Calibration Interior Lighting	Included	Included
6J3	SEO: Grille Lamps & Siren Speakers Wiring	\$ 83.72	\$ 92.00
6J4	SEO: Horn & Siren Circuit Wiring	\$ 50.05	\$ 55.00
7X3	SEO: Left-Hand Spotlamp	\$ 728.00	\$ 800.00
9C1	Identifier for Police Package Vehicle	NC	NC
ATD	3rd Row Passenger Seat Delete	Included	Included
AZ3	Front 40/20/40 Split-Bench Seat	STD	STD
C6C	GVWR: 7,400 lbs (3,357 kgs)	STD	STD
GBA_01	(0 P) Black	NC	NC
GU5	3.23 Rear Axle Ratio	STD	STD
H1T_02	(0 I) Jet Black w/Cloth Seat Trim	NC	NC
IOR	Radio: Chevrolet Infotainment 3 System	STD	STD
K47	High-Capacity Air Cleaner	Included	Included
K6K	760 Cold-Cranking Amps Auxiliary Battery	Included	Included
KX4	250 Amps Alternator	Included	Included
L84	Engine: 5.3L EcoTec3 V8	STD	STD
MQC	Transmission: Electronic 10-Speed Automatic w/OD	STD	STD
NP0	Single-Speed Elec Autotrac Active Transfer Case	Included	Included
PXT	Wheels: 20" x 9" Steel	Included	Included
RAV	Spare P275/55R20 AS BW Tire	Included	Included
RC1	Front Skid Plate	Included	Included
STD TM	Cloth Seat Trim	STD	STD
UQF	6-Speaker Audio System Feature	Included	Included
UT7_	SEO: Ground Wires	Included	Included
V53	Luggage Rack Side Rails Delete	Included	Included
VPV	Ship-Thru: Kerr Industries	Included	Included
XCS	Tires: P275/55R20SL AS BW	Included	Included
Z56	Full Independent Suspension Package	Included	Included
ZY1	Solid Paint	STD	STD

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors: 4
Rear Cargo Door Type: liftgate
Driver And Passenger Mirror: power remote heated manual folding side-view door mirrors
Spoiler: rear lip spoiler
Running Boards: running boards
Skid Plates: skid plates
Door Handles: body-coloured
Front And Rear Bumpers: body-coloured front and rear bumpers
Rear Step Bumper: rear step bumper
Body Material: galvanized steel/aluminum body material
: class IV trailer with harness, hitch
Grille: black w/chrome surround grille

Convenience Features:

Air Conditioning: automatic dual-zone front air conditioning
Rear Air Conditioning: rear air conditioning with separate controls
Cruise Control: cruise control with steering wheel controls
Power Windows: power windows with front and rear 1-touch down
1/4 Vent Rear Windows: power rearmost windows
Remote Keyless Entry: keyfob (all doors) remote keyless entry
Illuminated Entry: illuminated entry
Integrated Key Remote: integrated key/remote
Auto Locking: auto-locking doors
Passive Entry: Keyless Open and Start proximity key
Steering Wheel: steering wheel with manual tilting, manual telescoping
Day-Night Rearview Mirror: day-night rearview mirror
Driver and Passenger Vanity Mirror: illuminated auxiliary driver and passenger-side visor mirrors
Emergency SOS: OnStar and Chevrolet connected services capable emergency communication system
Front Cupholder: front and rear cupholders
Overhead Console: mini overhead console
Glove Box: glove box
Driver Door Bin: driver and passenger door bins
Seatback Storage Pockets: 2 seatback storage pockets
Front Underseat Storage Tray: locking front underseat storage tray
Retained Accessory Power: retained accessory power
Power Accessory Outlet: 3 12V DC power outlets
AC Power Outlet: 1 AC power outlet

Entertainment Features:

radio: AM/FM stereo with seek-scan
Voice Activated Radio: voice activated radio
Speed Sensitive Volume: speed-sensitive volume
Steering Wheel Radio Controls: steering-wheel mounted audio controls
Speakers: 6 speakers
Internet Access: 4G LTE Wi-Fi Hotspot capable internet access
TV Tuner: OnStar Turn-by-Turn Navigation turn-by-turn navigation directions
1st Row LCD: 2 1st row LCD monitor
Wireless Connectivity: wireless phone connectivity
Antenna: window grid antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type: delay-off aero-composite LED low/high beam headlamps
Front Wipers: variable intermittent Rainsense rain detecting wipers wipers
Front Windshield Visor Strip: front windshield visor strip
Rear Window wiper: fixed interval rear window wiper
Rear Window Defroster: rear window defroster
Rear Window: flip-up rear windshield
Tinted Windows: deep-tinted windows
Dome Light: dome light with fade
Front Reading Lights: front and rear reading lights
Variable IP Lighting: variable instrument panel lighting
Display Type: analog display

Tachometer: tachometer
Voltmeter: voltmeter
Low Tire Pressure Warning: tire specific low-tire-pressure warning
Park Distance Control: rear parking sensors
Trip Computer: trip computer
Trip Odometer: trip odometer
Oil Pressure Gauge: oil pressure gauge
Water Temp Gauge: water temp. gauge
Engine Hour Meter: engine hour meter
Clock: in-radio display clock
Systems Monitor: systems monitor
Check Control: redundant digital speedometer
Rear Vision Camera: rear vision camera
Oil Pressure Warning: oil-pressure warning
Water Temp Warning: water-temp. warning
Battery Warning: battery warning
Low Oil Level Warning: low-oil-level warning
Low Coolant Warning: low-coolant warning
Lights On Warning: lights-on warning
Key in Ignition Warning: key-in-ignition warning
Low Fuel Warning: low-fuel warning
Low Washer Fluid Warning: low-washer-fluid warning
Door Ajar Warning: door-ajar warning
Trunk Ajar Warning: trunk-ajar warning
Brake Fluid Warning: brake-fluid warning
Turn Signal On Warning: turn-signal-on warning
Transmission Fluid Temperature Warning: transmission-fluid-temperature warning

Safety And Security:

ABS four-wheel ABS brakes
Number of ABS Channels: 4 ABS channels
Brake Assistance: brake assist
Brake Type: four-wheel disc brakes
Vented Disc Brakes: front and rear ventilated disc brakes
Daytime Running Lights: daytime running lights
Spare Tire Type: full-size spare tire
Spare Tire Mount: underbody mounted spare tire w/crankdown
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
Overhead Airbag: curtain 1st, 2nd and 3rd row overhead airbag
Occupancy Sensor: front passenger airbag occupancy sensor
Height Adjustable Seatbelts: height adjustable front seatbelts
Seatbelt Pretensioners: front seatbelt pre-tensioners
3Point Rear Centre Seatbelt: 3 point rear centre seatbelt
Side Impact Bars: side-impact bars
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks
Rear Child Safety Locks: rear child safety locks
Ignition Disable: PASS-Key III immobilizer
Security System: security system
Panic Alarm: panic alarm
Tracker System: tracker system
Electronic Stability: electronic stability
Traction Control: ABS and driveline traction control
Front and Rear Headrests: manual adjustable front head restraints
Rear Headrest Control: 2 rear head restraints
Break Resistant Glass: break resistant glass

Seats And Trim:

Seating Capacity max. seating capacity of 6
Front Bucket Seats: front split-bench 40-20-40 seats
Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments
Reclining Driver Seat: power reclining driver and passenger seats
Driver Lumbar: power 2-way driver and passenger lumbar support
Driver Height Adjustment: power height-adjustable driver and passenger seats

Driver Fore/Aft: power driver and passenger fore/aft adjustment
Driver Cushion Tilt: power driver and passenger cushion tilt
Front Centre Armrest Storage: front centre armrest with storage
Rear Seat Type: rear manual reclining 60-40 split-bench seat
Rear Folding Position: rear seat tumble forward
Rear Seat Armrest: rear seat centre armrest
Leather Upholstery: cloth front and rear seat upholstery
Door Trim Insert: vinyl door panel trim
Headliner Material: full cloth headliner
Floor Covering: full vinyl/rubber floor covering
Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert
Shift Knob Trim: urethane shift knob
Interior Accents: chrome/metal-look interior accents
Cargo Space Trim: carpet cargo space
Trunk Lid: plastic trunk lid/rear cargo door
Cargo Tie Downs: cargo tie-downs
Cargo Light: cargo light

Standard Engine:

Engine 355-hp, 5.3-liter V-8 (regular gas)

Standard Transmission:

Transmission 10-speed automatic w/ OD and auto-manual

EMERGENCY RESOLUTION NO. 72-2020

A RESOLUTION ENDORSING THE FILING OF A COMMUNITY DEVELOPMENT BLOCK GRANT FUNDING APPLICATION FOR AN AMERICANS WITH DISABILITIES ACT PROGRAM AND DECLARING AN EMERGENCY.

WHEREAS, there is a need to make improvements to curb ramps throughout the City in compliance with the Americans with Disabilities Act Program.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF MONROE, STATE OF OHIO, THAT:

SECTION 1: Council hereby endorses the filing of a Community Development Block Grant Funding Application for an Americans with Disabilities Act Program.

SECTION 2: This measure is hereby declared to be an emergency measure necessary for the immediate preservation of the public peace, health, safety and welfare and further for the reason that the deadline for submission of an application is November 6, 2020. Therefore, this measure shall take effect and be in full force from and after its passage.

PASSED: _____

ATTEST:

APPROVED:

Clerk of Council

Mayor

RESOLUTION NO. 73-2020

A RESOLUTION AUTHORIZING THE CITY MANAGER TO ACCEPT THE PROPOSAL FROM BRIGGS CREATIVE SERVICES, LLC FOR PROFESSIONAL RIGHT-OF-WAY ACQUISITION SERVICES FOR THE BUTLER WARREN AND MASON ROAD WATER MAIN IMPROVEMENT PROJECT.

WHEREAS, land is needed for the reconstruction of Mason Road and the replacement of a water main; and

WHEREAS, Council desires to utilize professional services to negotiate land acquisition for the reconstruction, realignment of Mason Road, and the utilities.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF MONROE, STATE OF OHIO, THAT:

SECTION 1: The City Manager is hereby authorized to accept the proposal from Briggs Creative Services, LLC for professional right-of-way acquisition services for the Butler Warren and Mason Road Water Main Improvement Project. The terms and conditions of the proposal is marked Exhibit "A" attached hereto and made a part hereof.

SECTION 2: This measure shall take effect and be in full force from and after the earliest period allowed by law.

PASSED: _____

ATTEST:

APPROVED:

Clerk of Council



5390 Courseview Drive, Suite 2 • Mason OH • 45040
Mailing: P.O. Box 159 • South Lebanon OH • 45065
(513) 339-2387 • www.briggscreativeservices.com

March 6, 2020

Exhibit "A" Res No. 73-2020

Mr. William Brock, City Manager
City of Monroe
233 South Main Street / PO Box 330
Monroe, Ohio 45050

RE: REQUEST FOR COST PROPOSAL
Butler Warren and Mason Road Water Main Improvement Project

Mr. Brock,

Briggs Creative Services, LLC, is pleased to have the opportunity to submit our right-of-way acquisition service cost proposal for the Butler Warren and Mason Road Water Main Improvement project in the City of Monroe. Our proposal is based on the acquisition of warranty deeds for three parcels and includes a section of "If Authorized" fees to cover any unanticipated costs that may arise during the acquisition process. The price proposal is based on the information provided. This information did not include detailed right-of-way plans, therefore, if there are revisions to the original assumptions required once acquisition begins, BCS, LLC requests the opportunity to discuss these changes at that time.

BCS, LLC team members provide experience in right-of-way acquisition services including project management, title research, value analysis, negotiation and closing. Our team incorporates the expertise of three professional surveyors and two dually registered professional engineers and surveyors to anticipate acquisition problems. BCS, LLC employees are also pre-qualified in non-complex roadway design, complex right-of-way plan development and bicycle facilities and enhancement design. We believe that we have established a group of professionals that provides comprehensive local experience, an excellent track record and a depth of personnel that will provide you with the best possible services for your project needs.

We appreciate the opportunity to submit our cost proposal to the City of Monroe. Our team is available to start immediately upon authorization. Please do not hesitate to contact me if you have any questions or need more information.

Sincerely,

A handwritten signature in blue ink that reads "R. Douglas Briggs".

R. Douglas Briggs, P.E., P.S.
Member, Briggs Creative Services, LLC
doug.briggs@briggscreativeservices.com
cell (513) 519-1756; office (513) 339-2387
cc: file



5390 Courseview Drive, Suite 2 • Mason OH • 45040
Mailing: P.O. Box 159 • South Lebanon OH • 45065
(513) 339.2387 • www.briggscreativeservices.com

**STATEMENT OF QUALIFICATIONS
RIGHT-OF-WAY ACQUISITION
(PLAN DEVELOPMENT-RIGHT-OF-WAY/ROADWAY / SURVEY)**

BCS, LLC employees have provided right-of-way acquisition for local public agencies including the cities of Mason, Kettering, Fairborn and Washington Township. We have won and successfully completed several task order contracts and projects directly with the Ohio Department of Transportation (ODOT). Recently, we were awarded one of the CEAO FY20 right-of-way task order contracts and a 24-month ODOT Statewide Various right-of-way task order contract. BCS, LLC personnel have worked with AES/DP&L on an IDIQ basis on easement and power line projects around the state since 2012. We are registered with SAP Ariba (ANID: AN01054604333) and Avetta (Contractor ID: 34374). Our employees comply with annual drug screening requirements for AES/Dayton Power and Light and hold TWIC cards. BCS, LLC also provides five registered surveyors, two of whom are dually registered engineers. All have extensive experience throughout the state of Ohio. Examples of our right-of-way plan development include projects located on I-75, US Route 35, and for the city of Dayton.

BACKGROUND AND CAPABILITIES

Briggs Creative Services, LLC

Briggs Creative Services, LLC (BCS, LLC) is an Ohio-based full-service firm, chartered in 2010, with an office in Mason. BCS, LLC specializes in right-of-way acquisition, civil engineering, surveying, right-of-way design and environmental services. We are dedicated to providing competent, timely and quality services and have the experience to support our commitment. BCS, LLC employees have extensive engineering, surveying and right-of-way acquisition experience and are directly prequalified in nearly all right-of-way acquisition categories including project management (2), title research (3), negotiation (3), closings (3) and value analyses (2). Our right-of-way plan development team has well over 100 years of combined right-of-way plan and survey experience.

Knowledge and Experience

BCS, LLC's expertise provides insight into the right-of-way acquisition process by utilizing our experience in surveying, design, construction layout, and right-of-way plan development. Our surveyors have provided both field and office solutions for some of the most complex projects within the state of Ohio, in the Dayton/Cincinnati region, and in other regions nationally and internationally. The projects include: MOT-75-13.11/Rte. 4 Interchange, MOT-75-0.75, HAM 75 at Monmouth, Hopple Street, IR-74, Colerain Beekman, Mitchell Avenue, Norwood Lateral and the proposed Brent Spence Bridge.

ODOT PRE-QUALIFICATIONS

Ohio Department of Transportation Pre-Qualifications and Certifications:

- Right-of-Way Plan Development (Complex and Limited)
- Non-Complex Roadway Design
- Bicycle Facilities and Enhancement Design
- Ecological Surveys and Stream and Wetland Mitigation
- Unlimited Contracting Status (FAR)
- Small Business Enterprise (SBE) Certified

Right-of-Way Acquisition Pre-Qualifications:

- | | |
|----------------------|---------------------|
| ◦ Project Management | ◦ Appraisal |
| ◦ Negotiations | ◦ Appraisal Review |
| ◦ Titles | ◦ Relocation |
| ◦ Closings | ◦ Relocation Review |
| ◦ Value Analysis | |

PROJECT RESPONSIBILITIES

Key Project Team Members:	
Name/Firm	Project Responsibility
R. Douglas Briggs, BCS, LLC	Project/Contract Manager, Value Analysis, Negotiations
Paul Feie, BCS, LLC	Title Research
Brent Graham, BCS, LLC	Project Manager, Value Analysis, Title Research, Negotiation, Closing
Debra Bolling, BCS, LLC	Negotiation, Closing
Beth Riggs, Integra Realty Resources	Value Analysis, Appraisal

CAPACITY OF STAFF AND PROJECT FAMILIARITY

BCS, LLC has more than sufficient capacity and is committed to making the acquisition and professional design services for our clients a top priority to complete in a timely manner. BCS, LLC, is located in Mason, Ohio and we are able to demonstrate prompt attention to projects throughout the state. We have shown the ability to complete previous projects well within the allotted timeframe and budget. Our clients and efforts include AES/Dayton Power and Light, the Ohio Department of Transportation and individual LPA's that have included road widening, safe routes to schools, structure replacement, waterline and other utility projects.

RIGHT-OF-WAY AND ACQUISITION PROJECTS

The projects listed below are a representative sample of the experience of the members of the BCS, LLC team in performing right-of-way acquisition and related right-of-way acquisition services. These

projects vary through all types, from standard acquisition projects and task order projects to interchange projects contracted directly to ODOT and bikeways acquired for LPA's.

- MOT-75-6.36 West Carrollton Project, complete acquisition interchange project
110 title reports, underlying fee and right-of-way plans - \$28 Million
- HAM-75-0.22 (Brent Spence Bridge), complex titles for over 100 parcels - \$1.2 Billion
- Butler-South Hamilton Crossing, 90 title reports - \$28 Million
- MOT-CR175-0.79, title reports and right-of-way plans - \$4.1 Million
- City of Fairfield: BUT-SR4-3.00, complete acquisition
- SEN-Sarah Street (City of Tiffin)
- MIA-Covington SRTS
- Olde Sterling Water Line (Dayton MSD)
- Numerous easements and acquisition for Dayton Power and Light (AES)
- ALL-65-8.02 – 33 parcels, complete acquisition - \$5.3 Million
- GRE-CR142-1.78 Dayton-Xenia Road – 43 parcels, complete acquisition - \$4.8 Million
- WHG-TR81A-0.00 (OPWC)
- WAR-Snyder Road Roundabout, 8 parcels, complete acquisition
- Kettering: MOT-Signals/MOT-Wilmington Pike, 6 parcels, complete acquisition
- Fairborn: GRE-SR444-7.53 Broad Street, 6 parcels, complete acquisition
- Fairborn: GRE-CR502-1.12 (Maple Avenue), 30 parcels, complete acquisition, nearing completion
- CEAO: COL-CR430-0.30, 16 parcels, complete acquisition, nearing completion

PAST PROJECTS, BCS ACTING AS PRINCIPLE CONSULTANT

GRE-CR502-1.12 – Maple Avenue PID 101771

Key staff members: R. Douglas Briggs, Paul Feie, Brent Graham

BCS, LLC worked for the City of Fairborn to provide right-of-way acquisition on this ODOT District 8 LPA project. The purpose of the project is to rehab the roadway pavement while making improvements that will result in a consistent roadway cross section to include bicycle accommodations, one through-lane in each direction, and a center two-way-left-turn lane for the length of the project. Acquisition for 30 parcels included right-of-way takes for properties ranging from multi-family residences, auto shops, and convenience stores to government related properties. The right-of-way certification date was approximately six months after award of the project, which required attention to the schedule in order to meet client's goals.

GRE-SR444-7.53 - Broad Street Improvements PID 98158

Key staff members: R. Douglas Briggs, Paul Feie, Brent Graham

BCS, LLC worked for the City of Fairborn to provide right-of-way acquisition on this ODOT District 8 LPA project. The purpose of the project is to widen, resurface, realign, install new curb and gutter, sidewalks, ADA curb ramps, a bicycle facility, new storm sewer, and removal of the haul road bridge

off Broad Street (SR-444) between the north corporate limit and Sandhill Road. BCS, LLC provided right-of-way acquisition for six ownerships. BCS, LLC expedited the right-of-way acquisition due to an extremely shortened schedule through the use of rights of entry and nearly simultaneous offers. We worked closely with the city to help assure clearance of the project within the allotted timeframe. BCS, LLC also provided surveying, mapping and right-of-way plan development services for this project as a subconsultant to Strand Associates.

WAR-Snider Road Roundabouts

Key staff members: R. Douglas Briggs, Paul Feie, Brent Graham, Daryl Wells

A project in the City of Mason, Ohio. BCS, LLC worked with Strand Associates, Inc. to provide right-of-way acquisition services for 8 parcels for a roundabout to be constructed at Thornberry Court and another at Mason Road where the roads intersect with Snider Road. BCS, LLC provided appraisal, title research, negotiation and closings. The roundabout locations created additional consideration with both homeowners and the homeowner's associations because of extensive overlapping easements and property rights.

WHG TR81A-0.00 (Gebhart Road)

Washington Township, Ohio

Key staff members: R. Douglas Briggs, Paul Feie, Brent Graham, Daryl Wells

BCS, LLC provided right-of-way acquisition as well as roadway, right-of-way plan design on this OPWC project in Montgomery County. The project extends from the box culvert at Social Row Road to the Warren County Line, approximately 2,900 feet. The purpose is to alleviate congestion to Oak Grove Park which is located on the west side of the road and to replace deteriorated pavement through the entire length. Safety along the route to and from the park will also be improved by providing wider lanes and a turning lane. Drainage will be improved through the use of curb and a closed drainage system.

BRIGGS CREATIVE SERVICES, LLC (BCS, LLC)

R. Douglas Briggs P.E., P.S. – Owner, Principle in Charge, Project Manager, Value Analysis, Negotiations

Mr. Briggs is a professional engineer and professional land surveyor with more than 33 years of experience. He will be leading the BCS, LLC project team. He has provided and managed right-of-way design for numerous roadway and bridge projects of various sizes both while working directly for ODOT and while working as a consultant.

As the owner of BCS, LLC, Mr. Briggs has provided project management on Ohio Department of Transportation agreements involving right-of-way acquisition, surveying and right-of-way plan development. Some of these projects include MOT-75-6.36 (West Carrollton interchange), ALL-65-8.02, and several projects in Clermont and Butler counties. In addition, he has served as project manager for a number of LPAs requiring right-of-way acquisition services. These LPAs include Fairfield, Kettering, Beavercreek, Huber Heights, Athens, Tiffin and Washington Township. He also assisted the city of Lewisburg in meeting an extremely tight schedule for a recent acquisition project. Currently, BCS, LLC is completing right-of-way acquisition on projects for the city of Mason, Fairborn

and Kettering. Mr. Briggs has also managed right-of-way plan development and surveying and mapping on projects located in Dayton, Washington Township, Mason, Fairborn, Springfield and throughout Montgomery County.

Mr. Briggs holds a Bachelor of Science degree in civil engineering and has completed the relevant ODOT training courses, including roadway and bridge design, wetland design, bridge climbing and eminent domain law changes. While serving as the regional projects' manager for ODOT's Southwest Region and providing acquisition services for Districts 7, 8 and 9, he cleared over 1,600 parcels having a value of approximately \$37 million. As part of managing those projects, he provided consultant administration on approximately 500 of those 1,600 parcels. We believe this diversity of experience allows BCS, LLC to provide insights that will facilitate the right-of-way acquisition process through a complete understanding of the engineering aspects and right-of-way acquisition.

Brent A. Graham – Project Manager, Titles, Value Analysis, Negotiations and Closings

Mr. Graham is ODOT prequalified for Project Management, Title Research, Value Analysis, Negotiations and Closings. He has a bachelor of arts in Environmental Earth Science, Urban and Regional Planning, and he holds a Certificate in Geographic Information Science (GIS). He has engineering field experience in Geotechnical and Environmental Engineering. Mr. Graham also has experience on surveying projects including boundary, topographic, and construction surveys. This experience provides a complete understanding of the projects being acquired. His experience includes preparing titles including numerous railroad titles for several projects including BUT-4-3.00; Wolfangel Road Sidewalk project; Harrison, Ohio Sidewalk project; HAM-75-0.22 (Brent Spence); and BUT-SHX (a one hundred parcel job in Hamilton, Ohio). Mr. Graham also has experience in negotiations for Kettering-East Dorothy Lane at Woodman Drive; CLE-125-6.90; Kettering-Smithville Bikepath; MIA-Covington SRTS; MOT-CR88-2.70 East Stroop; SEN-Sarah Street; GRE-142-1.78 and ALL-65-8.02. Mr. Graham has also handled negotiations and closings for CLE-50-2.21, CLE-50-6.10, CLE-125-6.90, MIA-48-3.59, MIA-Covington SRTS, ALL-65-8.02, GRE-444-7.53 and WAR-Snyder Road.

REFERENCES FOR RIGHT-OF-WAY ACQUISITION

Matt Kendall / Real Estate Administrator
Ohio Department of Transportation District 7
1001 Saint Marys Avenue
Sidney, Ohio 45365
937.497.6741

Chad Ingle PE, PS / Engineering Department
3600 Shroyer Road
Kettering, Ohio 45429
937.296.2436

Russ Bergman PE / City Engineer
City of Huber Heights
6131 Taylorsville Road
Huber Heights, Ohio 45424
937.237.5816

Doug Raters / Real Estate Administrator
Ohio Department of Transportation District 8

505 South State Route 741
Lebanon, Ohio 45036
513.933.6629

Paul Gruner
County Engineer
Montgomery County
451 West Third Street
Dayton, Ohio 45422-1260
937.225.4904

Thomas (Lee) Harris, P.E.
City Engineer
City of Fairborn
44 West Hebble Avenue
Fairborn, Ohio 45324
937.754.3055

RW ACQUISITION SERVICES COST PROPOSAL

Company Name: Briggs Creative Services, LLC

District: City of Monroe, Ohio

Date: March 6, 2020

PID NO.:

Task No.:

Project CRS: Butler Warren and Mason Road Water Main Improvement Project

Pay Item	Type of Unit	No. of Units	Fee Per Unit	Total Amount
1. Project Management - line items found in sections below	parcel			
2. Appraisal (by Integra Realty Resources)				
a. RE 95 Preparation	parcel			\$0.00
b. R/W Appraisal Report (RE 25-17)	parcel			\$0.00
c. Limited Scope R/W Appraisal Report (RE 25-17)	parcel	2	\$3,000.00	\$6,000.00
d. Value Finding (RE 90)	parcel			\$0.00
e. Value Analysis	parcel	1	\$600.00	\$600.00
f. Project Data Book	parcel			\$0.00
g. Project Management	parcel	3	\$150.00	\$450.00
SECTION SUBTOTAL				\$7,050.00
4. Title Researches				
a. Abbreviated Titles	parcel	1	\$350.00	\$350.00
b. Full Title (42 year)	parcel	2	\$600.00	\$1,200.00
c. Title Update	parcel			\$0.00
d. Project Management	parcel	3	\$150.00	\$450.00
SECTION SUBTOTAL				\$2,000.00
SECTION TOTAL				\$9,050.00

Table split for Federal Authorization for Right of Way Acquisition

Pay Item	Type of Unit	No. of Units	Fee Per Unit	Total Amount
5. Negotiation				
a. Negotiation (includes letters, packets, negotiations, billings, document preparation, plan revision coordination, etc.)	parcel	3	\$1,650.00	\$4,950.00
b. Bill of Sale Negotiation	Per BS Parcel			\$0.00

Pay Item	Type of Unit	No. of Units	Fee Per Unit	Total Amount
c. Negotiation Trainee	parcel		\$300.00	\$0.00
d. Project Management	parcel	3	\$150.00	\$450.00
SECTION SUBTOTAL				\$5,400.00
6. Closings				
a. Mail Out	parcel		\$300.00	\$0.00
b. Formal (includes forms RE 30, 31, 44, 45 & 57 and etc.)	parcel	3	\$550.00	\$1,650.00
c. Formal - structure parcels	parcel		\$725.00	\$0.00
d. Title Update for Appropriation	parcel			\$0.00
e. Mortgage Release	per release		\$350.00	\$0.00
f. Project Management	per release	3	\$150.00	\$450.00
SECTION SUBTOTAL				\$2,100.00
10. Miscellaneous				
a. Red Books	parcel			\$0.00
b. appropriations	parcel			\$0.00
c. Property Management	parcel			\$0.00
d. Specialty Appraisal Studies (Parking, Rent, Architectural etc.)	parcel			\$0.00
e. Copies and Recording fees (reimbursable based on actual cost for Titles and Closings - receipts necessary)	parcel	3	\$125.00	\$375.00
f. R/W Cost Estimate (RE-101)	parcel			\$0.00
SECTION SUBTOTAL				\$375.00
SECTION TOTAL				\$7,875.00
GRAND TOTAL				\$16,925.00
<i>If Authorized</i>				
a. RE 95 Preparation	parcel	2	\$300.00	\$600.00
b. Sign Valuation Estimate	parcel	1	\$300.00	\$300.00
c. Bill of Sale Negotiation	Per BS Parcel	1	\$1,400.00	\$1,400.00
d. Title Update for Appropriation	parcel	1	\$250.00	\$250.00
SECTION SUBTOTAL				\$2,550.00
GRAND TOTAL incl <i>If Authorized</i>				\$19,475.00

EMERGENCY ORDINANCE NO. 2020-32

AN ORDINANCE APPROPRIATING THE CITY'S CORONAVIRUS RELIEF FUND PAYMENT TO THE CITY'S COVID-19 RESPONSE, DIRECTING THE CITY MANAGER TO ESTABLISH THE COVID-19 SMALL BUSINESS ASSISTANCE PROGRAM TO BE ADMINISTERED BY THE MONROE AREA COMMUNITY IMPROVEMENT CORPORATION, AND DECLARING AN EMERGENCY.

WHEREAS, Title V, Section 5001 of the Coronavirus Aid, Relief, and Economic Security Act, Pub. L. 116-136, H.R. 748, signed into law on March 27, 2020 (the "CARES Act"), appropriated Coronavirus Relief Fund (the "Fund") payments from the U.S. Treasury Secretary to states, tribal governments, and units of local government; and

WHEREAS, under the CARES Act's methodology, the State of Ohio was allocated the amount of \$4.532 billion to "provide ready funding to address unforeseen financial needs and risks created by the COVID-19 public health emergency"; and

WHEREAS, the CARES Act and its related U.S. Treasury guidance provide that Fund payments may only be used by state and local government recipients to finance costs that (a) are necessary due to the COVID-19 public health emergency; (b) were not accounted for in the state or local government's budget most recently approved prior to the CARES Act's enactment; and (c) were incurred during the period beginning March 1, 2020, and ending December 30, 2020 (collectively, the "Criteria"); and

WHEREAS, pursuant to Amended Substitute House Bill 481, passed by the 133rd Ohio General Assembly in June 2020, as amended by Ohio House Bill 614, passed by the Ohio General Assembly on September 23, 2020, and State Controlling Board actions in August 2020, portions of the State of Ohio's CARES Act allocation of Fund payments have been appropriated to the Ohio Office of Budget and Management ("OBM") for distribution to local political subdivisions; and

WHEREAS, the General Assembly further designated OBM with the responsibility of monitoring the financial activities of local political subdivisions receiving Fund payments, pursuant to which OBM published guidance pertaining to the distribution of Fund payments through its Local Government Assistance Program (the "OBM Guidance"), which OBM Guidance restates the Criteria and provides further direction to local political subdivisions as to mitigating or responding to the COVID-19 public health emergency; and

WHEREAS, the City was allocated a Fund payment amount under Ohio House Bill 481, for the receipt of which this Council adopted Emergency Resolution No. 40-2020 on June 9, 2020, affirming that said Fund payment would be expended only to cover costs consistent with the Criteria and applicable regulations (the "City Fund Payment"); and

WHEREAS, pursuant to Emergency Ordinance No. 2020-22 adopted on July 14, 2020, the City established a separate special revenue fund entitled the “Coronavirus Relief Fund,” to track the receipt and expenditure of the City Fund Payment related to the City’s response to the COVID-19 pandemic (the “City CRF Fund”); and

WHEREAS, on October 13, 2020, the City adopted Emergency Resolution No. 66-2020, authorizing specific expenditures of the City Fund Payment, including an expenditure of approximately \$50,000 to provide grants to eligible local businesses to reimburse the costs of business interruption caused by the COVID-19 pandemic; and,

WHEREAS, since March 2020 the COVID-19 pandemic has resulted in suffering borne by the City’s business community from closed or interrupted operations, employee furloughs, or lay-offs, and other economic losses; and,

WHEREAS, the City desires to expend the entirety of the \$50,000 referenced above from its City Fund Payment to establish a business assistance program and provide grants to eligible local businesses negatively impacted by COVID-19 by helping offset the economic impacts of the COVID-19 public health emergency, all in accordance with the CARES Act and OBM Guidance, which business assistance program shall be administered by the Monroe Area Community Improvement Corporation (the “CIC”).

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF MONROE, STATE OF OHIO, THAT:

SECTION 1: Costs of the City’s COVID-19 Response are Necessary. This Council hereby declares the creation of the COVID-19 Small Business Assistance Program, as such program is described more fully in **EXHIBIT A** attached hereto, to be administered on behalf of the City by the CIC as the City’s designated agency, in order to assist eligible local businesses experiencing economic hardship caused by the COVID-19 pandemic, and which such program does constitute costs necessary to mitigate or respond to the COVID-19 public health emergency (the “COVID-19 Response”). This Council’s determination that the COVID-19 Response constitutes eligible expenditures of the City Fund Payment is based on the following: the City’s business community has suffered from closed or interrupted operations, employee furloughs or lay-offs, and other economic losses as a result of the COVID-19 pandemic.

SECTION 2: Costs Not Accounted for in Budget Most Recently Approved as of March 27, 2020. This Council hereby declares the City’s COVID-19 Response costs are substantially different from the expected use of funds in the City’s line item, allotment, or allocation of funds in the City’s most recently approved budget prior to March 27, 2020.

SECTION 3: Costs Incurred During Period Beginning March 1, 2020 and Ending December 30, 2020. This this Council hereby declares that the COVID-19 Response costs were incurred during the period beginning March 1, 2020 and ending December 30, 2020.

SECTION 4: Appropriation and Local Government Proclamation. This Council hereby appropriates \$50,000 from the unencumbered balance of the City CRF Fund to the COVID-19 Response as described herein and in accordance with the CARES Act and OBM Guidance, and further authorizes and directs the City Manager to (i) proclaim that the COVID-19 Response is an allowable use of the City Fund Payment, (ii) establish the COVID-19 Small Business Assistance Program to administered by the CIC, with input by the City and in a form substantially similar to that attached in Exhibit A hereto; (iii) to take such actions, execute such instruments, and direct such efforts so as to give full effect to this appropriation and the Council's determinations and declaration on this subject; and (iv) to take such action to make the City Fund Payment amounts appropriated herein available as soon as possible.

SECTION 5: This Council hereby authorizes the CIC to administer the COVID-19 Small Business Assistance Program and to expend the amount of the City Fund Payment appropriated herein on behalf of this Council, to help offset the economic impacts of the COVID-19 public health emergency on the City's local business community.

SECTION 6: This Council finds and determines that all formal actions of this Council and any of its committees concerning and relating to the passage of this Ordinance were taken in an open meeting of this Council, and that all deliberations of this Council and any of its committees that resulted in those formal actions were in meetings open to the public, all in compliance with the law including Section 121.22 of the Revised Code.

SECTION 7: This measure is hereby declared to be an emergency measure necessary for the immediate preservation of the public peace, health, safety and welfare and further for the reason Council desires to provide immediate assistance needed by businesses impacted by the COVID-19. Therefore, this measure shall take effect and be in full force from and after its passage.

PASSED: _____, 2020

ATTEST:

APPROVED:

Clerk of Council

Mayor

EXHIBIT A

Monroe Area Community Improvement Corporation COVID-19 Small Business Assistance Program

As a result of the COVID-19 pandemic, the Monroe Area Community Improvement Corporation (CIC) recognizes local businesses are suffering from closed or interrupted operations, employee furloughs or lay-offs, and other economic losses. To support Monroe's business community, the CIC has created this Small Business Assistance Program to help offset economic losses caused by the continuing pandemic. This program will provide grants to reimburse eligible business owners for COVID-19-related expenses, which are defined below (Page 6), along with eligible reimbursement costs and additional program guidelines.

For assistance in completing this application, please contact [Title] [Name] via email at [] or telephone [].

Completed applications must be submitted via email at []. When submitting your application, please make sure all materials (application, financial statements, receipts, etc.) are submitted together. (Please note attachment sizes are limited to **25 MB**. You may need to send multiple emails depending on the size of your attachments.)

Applications will be accepted from [Time] [Day], [Date] 2020 to [Time] [Day], [Date] 2020. Applications will not be accepted before or after these dates.

Please include the following documentation with this application:

1. Attach evidence of eligible reimbursement costs, such as receipts and payment verification
2. Additional documents/photos to support application

Full Legal Name of Business	
Business “dba” Name (if Applicable)	
Local Business Address	
Business Owner / Applicant Name	
Applicant Email	
Applicant Phone #	
Primary Industry	☐ Retail ☐ Service ☐ Restaurant ☐ Hotel ☐ Manufacturing ☐ Other: _____
Business Status*	☐ Bricks-and-mortar location ☐ Home-based * Grant awards of up to (i) \$2,500 for bricks-and-mortar locations, or (ii) \$1,000 for home-based businesses.

Total No. of Full Time Employees	
Total No. of Part Time Employees	
Describe clearly how your business has been impacted by COVID-19. Include specific information as to expenses incurred by the business resulting directly from the COVID-19 public health emergency. An itemized, bullet pointed list is recommended. Dates of the incurred expenses must be provided. Use this portion to narrate the receipts included with this grant application.	

Estimated (\$) Loss due to COVID-19 during the period March 1, 2020, through the date of this application.	\$ _____
Estimated (%) Revenue Loss due to COVID-19 during the period March 1, 2020, through the date of this application.	£ 0-10% £ 11-20% £ 21-30% £ 31-40% £ 41-50% £ 51-60% £ 61-70% £ 71-80% £ 81-90% £ 91-100%
Up to a maximum (i) \$2,500 for bricks-and-mortar locations, or (ii) \$1,000 for home-based businesses, indicate your total requested grant amount , with such requested amount fully supported by receipts and other evidence of incurred expenses.	\$ _____
Indicate to whom a Grant Check should be made payable and to which address such Grant Check should be mailed:	

Has your business applied for other programs? (select all)	☐ None ☐ Payment Protection Program ☐ Economic Impact Disaster Loan Program (SBA) ☐ Other SBA Loan ☐ SharedWork Ohio Assistance ☐ Personal or Business Loan ☐ Other Grants or Assistance
<i>Whether or not the amounts are being contested in a court of law, does the business owe any of the following:</i>	
Delinquent taxes to the State of Ohio or the City of Monroe	☐ No ☐ Yes If yes, please describe:
Monies to the State or a state agency for the administration or enforcement of environmental laws of the State?	☐ No ☐ Yes If yes, please describe:
Is the company the subject of any existing tax lien?	☐ No ☐ Yes If yes, please describe:
Has the company or any of its officers:	
Been convicted of a felony?	☐ No ☐ Yes
Been convicted of or enjoined from any violation of state or federal securities law?	☐ No ☐ Yes
Been a party to any consent order or entry with respect to an alleged state or federal securities law violation?	☐ No ☐ Yes
Been a defendant in a civil or criminal action?	☐ No ☐ Yes

I hereby represent and certify that I have reviewed the information contained in this Application for Assistance, and the foregoing and attached information, to the best of my knowledge and belief, is true, complete and accurately describes the proposed project for which Small Business Assistance Program assistance is being sought.

I am aware that Ohio law sets forth the crime of falsification, regarding applications for economic development assistance, which could result in the forfeiture of all current and future economic development assistance benefits as well as fines and/or imprisonment (see Ohio Revised Code Section 2921.13(A)(4)).

As an authorized representative of the company, I hereby submit this Application for Assistance. I understand that additional information may be requested by the Monroe Area Community Improvement Corporation as the program administrator and subrecipient of federal CARES Act funds. I also understand that this document, once submitted, in no way constitutes a commitment of funds by the City of Monroe or the Monroe Area Community Improvement Corporation.

Signature

Date

Printed Name & Title

Monroe Area Community Improvement Corporation

Small Business Assistance Program - Information & Guidelines

Amount

Eligible businesses may apply for a one-time grant of up to \$2,500 (bricks-and-mortar locations in the City) or up to \$1,000 (home-based businesses in the City) to reimburse for pandemic-related expenses. Award determinations will be based on availability of funds as well as the applicant's submitted receipts, mortgage or rent records, and other documentation indicating COVID-19 public health emergency-related business expenses. Applicants should be aware that this grant may be considered income for tax-reporting purposes.

In the event assistance requests received by the City exceed available funding, the City may give priority to those businesses that did not receive other federal or state COVID-19-based financial assistance (such as Paycheck Protection Program funding) and/or that have a demonstrated history of direct involvement in advancing the welfare of the City of Monroe and its residents.

Deadlines

Applications taken from [] to []. Applications submitted before or after these dates will not be accepted. All funds must be dispersed by the City no later than December 30, 2020. Grants are awarded on a rolling basis.

Eligible Businesses

Any business operating in the City from either a bricks-and-mortar location or from a home-based location and experiencing measurable economic effects from the COVID-19 public health emergency is encouraged to apply. Here, "measurable" relates to receipts, accounting records, and other evidence of pandemic-related expenses or losses incurred by the business and included with the application for grant assistance. Only complete and legible applications will be reviewed. Qualified applicants must meet the following criteria:

1. Business must have been demonstrably and negatively impacted by the COVID-19 pandemic.
2. Business must be operating within the jurisdictional boundaries of the City of Monroe, Ohio.
3. Business employs 50 full-time equivalent employees (FTEs) or less.
4. Business must be registered to do business in Ohio and been in operation since at least January 1, 2019.
5. Business must have experienced net profit (i.e., revenues exceeded expenses) during its most recent fiscal year-end prior to the COVID-19 pandemic.
6. Ineligible organizations include sexually-oriented businesses, places of worship, and non-profits.
7. Ineligible organizations are those that are in pending bankruptcy proceedings or that will file for such bankruptcy protections within six months of the date of application for assistance.
8. Business must be in good standing with local, state, and federal jurisdictions with respect to taxes, fees, utility payments, and other financial obligations.
9. Franchisee owners are eligible, if they are also a Monroe, Ohio resident.

See Eligible Assistance Guidelines on Next Page

Eligible Assistance

If the applicant has borne quantifiable expenses directly attributable to the COVID-19 crisis in 2020, the following may be eligible for grant assistance. The CIC's grant assistance is federally sourced and will be issued as reimbursements for the following eligible costs. The business must submit receipts, accounting records and/or financial statements, documents or proofs of purchases, along with payment verification (cancelled checks, credit card statement, etc.) with its application.

Eligible Use of Funds for City of Monroe Businesses

Funds may be used for:

- Business interruption costs that are additional costs the business had to expend in response to the COVID-19 public health emergency, such as:
 - Purchase of items meant to protect the public and employees during the pandemic, such as protective masks and hand sanitizer, and other costs incurred by installing required safety measures in order to reopen a business.
 - Costs incurred during a reopening process, including such costs resulting from the business having to limit accessibility by the public and for displaying and/or communicating state-based requirements for public access.
- Business interruption costs that are traditional reoccurring operational overhead expenses that were unable to be covered from the loss of the business' revenue, such as:
 - Mortgage payments for the business' bricks-and-mortar place of business located within the City of Monroe when such payments were missed, in whole or in part, as a direct result of the closure of the business in adherence with federal, state, or locally issued stay-at-home orders during the period March 23 to May 15. Missed mortgage payments by a business located within an owner's primary residence are not eligible (i.e., the owner's residential mortgage payments are not eligible by virtue of being a home-based business).
 - Rent payments for the business' bricks-and-mortar place of business located within the City of Monroe when such payments were missed, in whole or in part, as a direct result of the closure of the business in adherence with federal, state, or locally issued stay-at-home orders during the period March 23 to May 15. Missed rent payments by a business located within an owner's primary residence are not eligible (i.e., the owner's home rental payments are not eligible by virtue of being a home-based business).
 - Payroll expenses, not including any amounts that would be withheld for tax purposes (e.g., state or City income taxes, FICA), of those employees who remained on payroll (i.e., not collecting unemployment insurance)

Ineligible Expenses for City of Monroe Businesses

Prohibited Use of Funds:

- **Expenses that have been or will be reimbursed under any other federal program**
- Property Tax payments
- Utility Bills
- Operational costs that were budgeted prior to the COVID-19 Pandemic

Applications will be reviewed as they are received. Grants will be awarded until funds are exhausted. All funding decisions are at the sole discretion of the Monroe Area Community Improvement Corporation and are final.

If a Business' application is selected for funding, the Business will have to submit a completed Form W-9

EMERGENCY ORDINANCE NO. 2020-33

AN ORDINANCE AUTHORIZING THE TRADE-IN OF CERTAIN PERSONAL PROPERTY NO LONGER NEEDED FOR MUNICIPAL PURPOSES AND DECLARING AN EMERGENCY.

WHEREAS, Ohio Revised Code Section 721.15 authorizes the trade-in of personal property not needed for municipal purposes; and

WHEREAS, Council desires to authorize the trade-in of the vehicles described herein valued at \$1,000 or more each.

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF MONROE, STATE OF OHIO, THAT:

SECTION 1: Council hereby authorizes the trade-in of a 2016 Ford Sedan and three 2017 Ford Explorer Police Interceptors.

SECTION 2: This measure is hereby declared to be an emergency necessary for the immediate preservation of the public peace, health, safety and welfare and further for the reason that Council desires to authorize the trade-in of the within described police cruisers in order to meet the deadline of leasing police vehicles. Therefore, this measure shall take effect and be in full force from and after its passage.

PASSED:_____

ATTEST:

APPROVED:

Clerk of Council

Mayor

SWOP4G 2020/2021 ROCK SALT BID 20-009SWOP4G TABULATION

**N/B = No Bid

Yellow Highlight designates "Low Bid"

<u>Item No.</u>	<u>Organization</u>	<u>Estimated Total Tons more or less</u>	AMERICAN ROCK SALT CO. LLC		CARGILL INCORPORATED		COMPASS MINERALS AMERICA INC		DETROIT SALT COMPANY LC		MORTON SALT INC		OAKLEY FERTILIZER INC	
			<u>2020-2021</u>	<u>2021-2022</u>	<u>2020-2021</u>	<u>2021-2022</u>	<u>2020-2021</u>	<u>2021-2022</u>	<u>2020-2021</u>	<u>2021-2022</u>	<u>2020-2021</u>	<u>2021-2022</u>	<u>2020-2021</u>	<u>2021-2022</u>
1	Batavia Township Board of Trustees	700	\$74.93	\$78.68	\$61.88	\$71.88	\$54.77		\$65.81	\$67.78	\$64.65	\$65.65	\$80.00	\$80.00
2	Bath Township	300	\$66.44	\$69.76	\$46.16	\$56.16	\$63.09		\$63.27	\$65.17	\$70.71	\$71.71		
3	Beavercreek Township	1,200	\$66.44	\$69.76	\$46.81	\$56.81	\$59.58		\$63.27	\$65.17	\$68.29	\$69.29	\$85.00	\$85.00
4	Beavercreek, City of	8,000	\$66.44	\$69.76	\$43.14	\$53.14	\$59.58		\$61.77	\$63.62	\$67.29	\$68.29	\$85.00	\$85.00
5	Bellbrook, City of	500	\$66.44	\$69.76	\$44.55	\$54.55	\$60.79		\$63.27	\$65.17	\$68.70	\$69.70	\$85.00	\$85.00
6	Bexley, City of	100	\$61.41	\$64.48	\$44.95	\$54.95	\$69.75		\$65.81	\$67.78	\$67.43	\$68.43		
7	Blendon Township	200	\$61.41	\$64.48	\$45.56	\$55.56	\$71.70		\$65.81	\$67.78	\$61.32	\$62.32		
8	Brookville, City of	350	\$67.00	\$70.35	\$48.16	\$58.16	\$61.58		\$63.27	\$65.17	\$69.29	\$70.29		
9	Butler Township	500	\$67.00	\$70.35	\$47.91	\$57.91	\$61.58		\$63.27	\$65.17	\$69.75	\$70.75	\$80.00	\$80.00
10	Cardington, Village of	75	\$64.74	\$67.98	\$42.06	\$52.06	\$57.90		\$68.73	\$70.79	\$56.32	\$57.32		
11	Cedarville, Village of	175	\$66.44	\$69.76	\$46.94	\$56.94	\$63.09		\$63.27	\$65.17	\$70.71	\$71.71		
12	Central Ohio Transit Authority (COTA)	600	\$61.41	\$64.48	\$44.76	\$54.76	\$74.50		\$65.81	\$67.78	\$53.48	\$54.48	\$90.00	\$90.00
13	Clearcreek Township	1,800	\$71.79	\$75.38	\$47.29	\$57.29	\$57.12		\$61.77	\$63.62	\$65.13	\$66.13	\$85.00	\$85.00
14	Clermont County Engineer's Office	5,000	\$76.61	\$80.44	\$59.88	\$69.88	\$54.87		\$65.81	\$67.78	\$62.67	\$63.67	\$80.00	\$80.00
15	Clinton Township	250	\$61.41	\$64.48	\$44.31	\$54.31	\$69.75		\$65.81	\$67.78	\$64.55	\$65.55		
16	Concord Township	750	\$60.06	\$63.06	\$43.86	\$53.86	\$58.91		\$68.73	\$70.79	\$52.86	\$53.86	\$90.00	\$90.00
17	Dayton City Schools	300	\$67.00	\$70.35	\$45.52	\$55.52	\$60.79		\$63.27	\$65.17	\$68.79	\$69.79		
18	Dayton, City of	9,000	\$67.00	\$70.35	\$46.62	\$56.62	\$58.79		\$61.77	\$63.62	\$66.79	\$67.79	\$85.00	\$85.00
19	Dublin, City of	2,000	\$61.41	\$64.48	\$43.49	\$53.49	\$71.70		\$65.81	\$67.78	\$51.40	\$52.40	\$92.00	\$92.00
20	Englewood, City of	1,200	\$67.00	\$70.35	\$47.86	\$57.86	\$60.36		\$63.27	\$65.17	\$68.71	\$69.71	\$85.00	\$85.00
21	Farmersville, Village of	150	\$67.00	\$70.35	\$44.91	\$54.91	\$60.03		\$63.27	\$65.17	\$67.76	\$68.76		
22	Gahanna, City of	2,800	\$61.41	\$64.48	\$42.84	\$52.84	\$69.99		\$65.81	\$67.78	\$54.79	\$55.79	\$90.00	\$90.00
23	Genoa Township	400	\$60.06	\$63.06	\$42.73	\$52.73	\$71.70		\$68.73	\$70.79	\$53.83	\$54.83		
24	Germantown, City of	400	\$67.00	\$70.35	\$45.83	\$55.83	\$59.12		\$63.27	\$65.17	\$67.76	\$68.76	\$80.00	\$80.00
25	German Township	300	\$67.00	\$70.35	\$45.46	\$55.46	\$59.12		\$63.27	\$65.17	\$67.76	\$68.76		
26	Gilead Township (Morrow County)	200	\$67.00	\$70.35	\$42.49	\$52.49	\$57.46		\$68.73	\$70.79	\$54.07	\$55.07		
27	Glendale, Village of	300	\$62.34	\$65.46	\$58.74	\$68.74	\$53.52		\$65.81	\$67.78	\$63.33	\$64.33		
28	Goshen Township	400	\$71.78	\$75.37	\$62.77	\$72.77	\$55.37		\$65.81	\$67.78	\$65.36	\$66.36		
29	Grandview Heights, City of	750	\$61.41	\$64.48	\$43.32	\$53.32	\$69.75		\$65.81	\$67.78	\$63.55	\$64.55	\$90.00	\$90.00
30	Greater Dayton RTA	100	\$67.00	\$70.35	\$48.29	\$58.29	\$60.79		\$63.27	\$65.17	\$68.79	\$69.79		
31	Greene County Engineer	7,500	\$66.44	\$69.76	\$46.20	\$56.20	\$59.58		\$61.77	\$63.62	\$67.29	\$68.29	\$85.00	\$85.00
32	Hamilton, City of	3,000	\$75.00	\$78.75	\$58.77	\$68.77	\$53.52		\$61.77	\$63.62	\$61.32	\$62.32	\$80.00	\$80.00

SWOP4G 2020/2021 ROCK SALT BID 20-009SWOP4G TABULATION

**N/B = No Bid

Yellow Highlight designates "Low Bid"

<u>Item No.</u>	<u>Organization</u>	<u>Estimated Total Tons more or less</u>	AMERICAN ROCK SALT CO. LLC		CARGILL INCORPORATED		COMPASS MINERALS AMERICA INC		DETROIT SALT COMPANY LC		MORTON SALT INC		OAKLEY FERTILIZER INC	
33	Harlem Township	250	\$60.06	\$63.06	\$44.39	\$54.39	\$71.70		\$68.73	\$70.79	\$53.83	\$54.83		
34	Harrison Township (Montgomery County)	1,000	\$67.00	\$70.35	\$47.25	\$57.25	\$61.58		\$63.27	\$65.17	\$67.29	\$68.29	\$82.00	\$82.00
35	Hilliard, City of	1,500	\$67.00	\$70.35	\$44.90	\$54.90	\$69.99		\$65.81	\$67.78	\$61.90	\$62.90	\$90.00	\$90.00
36	Huber Heights, City of	3,000	\$67.00	\$70.35	\$46.98	\$56.98	\$60.36		\$61.77	\$63.62	\$68.22	\$69.22	\$85.00	\$85.00
37	Indian Hill, Village of	2,500	\$62.34	\$65.46	\$58.49	\$68.49	\$54.29		\$65.81	\$67.78	\$62.35	\$63.35	\$80.00	\$80.00
38	Jackson Township	150	\$67.00	\$70.35	\$46.21	\$56.21	\$60.03		\$63.27	\$65.17	\$67.76	\$68.76		
39	Jefferson Township	500	\$67.00	\$70.35	\$47.28	\$57.28	\$60.79		\$63.27	\$65.17	\$67.03	\$68.03		
40	Kettering, City of	5,500	\$67.00	\$70.35	\$46.80	\$56.80	\$58.79		\$61.77	\$63.62	\$66.85	\$67.85	\$85.00	\$85.00
41	Mad River Local Schools	110	\$67.00	\$70.35	\$47.73	\$57.73	\$62.36		\$63.27	\$65.17	\$68.18	\$69.18		
42	Mason, City of	5,000	\$71.93	\$75.53	\$47.22	\$57.22	\$54.60		\$61.77	\$63.62	\$62.57	\$63.57	\$80.00	\$80.00
43	Miami County Engineers Office	5,000			\$48.84	\$58.84	\$67.70		\$61.77	\$63.62	\$69.86	\$70.86	\$85.00	\$85.00
44	Miami Township (Clermont County)	2,000	\$75.42	\$79.19	\$61.52	\$71.42	\$54.29		\$65.81	\$67.78	\$62.67	\$63.67	\$85.00	\$85.00
45	Miami Township (Montgomery County)	3,000	\$67.00	\$70.35	\$45.61	\$55.61	\$57.12		\$61.77	\$63.62	\$65.13	\$66.13	\$85.00	\$85.00
46	Miamisburg, City of	3,500	\$67.00	\$70.35	\$45.99	\$55.99	\$57.12		\$61.77	\$63.62	\$65.13	\$66.13	\$85.00	\$85.00
47	Middletown, City of	4,500	\$72.15	\$75.76	\$61.12	\$71.12	\$55.81		\$61.77	\$63.62	\$63.36	\$64.36	\$85.00	\$85.00
48	Milford, City of	400	\$75.62	\$79.40	\$61.11	\$71.11	\$54.29		\$65.81	\$67.78	\$64.67	\$65.67		
49	Monroe, City of	3,000	\$75.00	\$78.75	\$60.88	\$70.88	\$55.37		\$61.77	\$63.62	\$62.88	\$63.88	\$85.00	\$85.00
50	Montgomery County Engineer's Office	10,000	\$67.00	\$70.35	\$45.22	\$55.22	\$58.79		\$61.77	\$63.62	\$67.75	\$68.75	\$85.00	\$85.00
51	Montgomery County Parks	100	\$67.00	\$70.35	\$50.60	\$60.60	\$61.58		\$63.27	\$65.17	\$68.71	\$69.71		
52	Moraine, City of	1,500	\$67.00	\$70.35	\$47.05	\$57.05	\$58.79		\$61.77	\$63.62	\$65.85	\$66.85	\$85.00	\$85.00
53	Mount Gilead, Village	100	\$66.09	\$69.39	\$42.68	\$52.68	\$57.46		\$68.73	\$70.79	\$54.07	\$55.07		
54	New Albany, City of	200	\$61.41	\$64.48	\$48.29	\$58.29	\$71.70		\$65.81	\$67.78	\$63.26	\$64.26		
55	New Carlisle, City of	300	\$66.16	\$69.74	\$45.11	\$55.11	\$66.92		\$63.27	\$65.17	\$66.85	\$67.85		
56	New Jasper Township	300	\$66.44	\$69.76	\$46.17	\$56.17	\$61.58		\$63.27	\$65.17	\$69.29	\$70.29		
57	Oakwood, City of	800	\$67.00	\$70.35	\$44.98	\$54.98	\$60.79		\$63.27	\$65.17	\$67.70	\$68.70	\$85.00	\$85.00
58	Obetz, Village of	400	\$61.41	\$64.48	\$45.60	\$55.46	\$67.96		\$65.81	\$67.78	\$64.30	\$65.30		
59	Perry Township (Franklin County)	200	\$61.41	\$64.48	\$48.33	\$58.33	\$71.70		\$65.81	\$67.78	\$62.61	\$63.61		
60	Pierce Township	1,000	\$75.61	\$79.39	\$48.19	\$58.19	\$54.29		\$65.81	\$67.78	\$61.33	\$62.33	\$80.00	\$80.00
61	Piqua, City of	2,500			\$48.32	\$58.32	\$69.60		\$61.77	\$63.62	\$71.73	\$72.73	\$90.00	\$90.00
62	Powell, City of	1,000	\$60.06	\$63.06	\$42.14	\$52.14	\$71.70		\$68.73	\$70.79	\$51.40	\$52.40	\$85.00	\$85.00
63	Riverside, City of	1,500	\$67.00	\$70.35	\$47.17	\$57.17	\$60.36		\$61.77	\$63.62	\$66.18	\$67.18	\$85.00	\$85.00
64	Sharonville, City of	1,500	\$62.35	\$65.46	\$57.77	\$67.77	\$53.52		\$61.77	\$63.62	\$61.33	\$62.33	\$80.00	\$80.00
65	Sidney, City of	1,200	\$71.00	\$74.55	\$47.33	\$57.33	\$65.70		\$63.27	\$65.17	\$73.41	\$74.41	\$90.00	\$90.00

SWOP4G 2020/2021 ROCK SALT BID 20-009SWOP4G TABULATION

**N/B = No Bid

Yellow Highlight designates "Low Bid"

<u>Item No.</u>	<u>Organization</u>	<u>Estimated Total Tons more or less</u>	AMERICAN ROCK SALT CO. LLC		CARGILL INCORPORATED		COMPASS MINERALS AMERICA INC		DETROIT SALT COMPANY LC		MORTON SALT INC		OAKLEY FERTILIZER INC	
66	St. Bernard, Village of	600	\$62.34	\$65.46	\$58.42	\$68.42	\$53.25		\$65.81	\$67.78	\$61.76	\$62.76	\$80.00	\$80.00
67	Stonelick Township	300	\$75.49	\$79.26	\$62.41	\$72.41	\$54.77		\$65.81	\$67.78	\$64.65	\$65.65		
68	Sugarcreek Township	1,000	\$66.16	\$69.47	\$46.52	\$56.52	\$58.79		\$63.27	\$65.17	\$66.70	\$67.70	\$85.00	\$85.00
69	Tate Township (Clermont County)	150	\$75.56	\$79.34	\$63.55	\$73.55	\$55.94		\$65.81	\$67.78	\$65.36	\$66.36		
70	Trenton, City of	500	\$82.30	\$86.42	\$61.33	\$71.33	\$54.60		\$63.27	\$65.17	\$64.02	\$65.02	\$85.00	\$85.00
71	Trotwood, City of	2,000	\$67.00	\$70.35	\$47.69	\$57.69	\$59.58		\$61.77	\$63.62	\$67.75	\$68.75	\$85.00	\$85.00
72	Union Township Trustees	2,000	\$64.39	\$67.61	\$58.47	\$68.47	\$54.29		\$65.81	\$67.78	\$61.16	\$62.16	\$80.00	\$80.00
73	Union, City of	600	\$67.00	\$70.35	\$48.60	\$58.60	\$62.36		\$63.27	\$65.17	\$69.71	\$70.71	\$80.00	\$80.00
74	Vandalia, City of	2,000	\$67.00	\$70.35	\$46.82	\$56.82	\$60.36		\$61.77	\$63.62	\$67.75	\$68.75	\$87.00	\$87.00
75	Washington Township	2,000	\$67.00	\$70.35	\$45.91	\$55.91	\$58.03		\$61.77	\$63.62	\$65.85	\$66.85	\$85.00	\$85.00
76	Washington Township (Clermont County)	80	\$78.86	\$82.80	\$63.45	\$73.45	\$55.54		\$65.81	\$67.78	\$64.88	\$65.88		
77	West Carrollton, City of	750	\$67.00	\$70.35	\$44.75	\$54.75	\$60.03		\$63.27	\$65.17	\$66.85	\$67.85	\$85.00	\$85.00
78	West Jefferson, Village of	400	\$64.92	\$68.17	\$43.22	\$53.22	\$69.99		\$63.27	\$65.17	\$66.15	\$67.15		
79	West Milton, Municipality of	300			\$48.23	\$58.23	\$66.09		\$63.27	\$65.17	\$71.19	\$72.19		
80	Whitehall, City of	5,000	\$61.41	\$64.48	\$46.66	\$56.66	\$69.75		\$65.81	\$67.78	\$62.55	\$63.55	\$90.00	\$90.00
81	Williamsburg Township	125	\$75.28	\$79.04	\$63.91	\$73.91	\$56.11		\$65.81	\$67.78	\$65.36	\$66.36		
83	Worthington, City of	1,500	\$61.41	\$64.48	\$47.32	\$57.32	\$69.99		\$65.81	\$67.78	\$62.55	\$63.55	\$90.00	\$90.00
82	Wright-Patterson AFB	2,100	\$66.44	\$69.76	\$69.44	\$79.44			\$61.77	\$63.62	\$67.75	\$68.75	\$85.00	\$85.00
84	Xenia, City of	1,500	\$66.44	\$69.76	\$45.98	\$55.98	\$59.58		\$61.77	\$63.62	\$67.29	\$68.29	\$82.00	\$82.00
85	Xenia Township Board of Trustees	700	\$66.44	\$69.76	\$46.23	\$56.23	\$61.58		\$63.27	\$65.17	\$68.29	\$69.29	\$82.00	\$82.00
86	Village of Yellow Springs	200	\$66.44	\$69.76	\$47.13	\$57.13	\$63.09		\$63.27	\$65.17	\$70.71	\$71.71		

Brenda Blunt

From: TrackingUpdates@fedex.com
Sent: Tuesday, July 14, 2020 9:12 AM
To: Brenda Blunt
Subject: [External] FedEx Shipment 770943443658: Your package has been delivered

*Bill Bond
POD*



Hi. Your package was
delivered Tue, 07/14/2020 at
10:06am.



Delivered to 101 W 3RD ST, DAYTON, OH 45402
Received by C.JONES

OBTAIN PROOF OF DELIVERY

TRACKING NUMBER [770943443658](#)

FROM Brenda Blunt
9900 West 109th Street
Suite 100
Overland Park, KS, US, 66210

TO Division of Procurement
City Hall Bldg, Floor 5
101 W. Third St.
DAYTON, OH, US, 45402

SHIP DATE	Mon 7/13/2020 06:25
DELIVERED TO	Mailroom
ORIGIN	Overland Park, KS, US, 66210
DESTINATION	DAYTON, OH, US, 45402
NUMBER OF PIECES	1
TOTAL SHIPMENT WEIGHT	0.50 LB
SERVICE TYPE	FedEx Priority Overnight



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FOLLOW FEDEX



✉ Please do not respond to this message. This email was sent from an unattended mailbox. This report was generated at approximately 9:10 AM CDT 07/14/2020.

All weights are estimated.

To track the latest status of your shipment, click on the tracking number above.

Standard transit is the date and time the package is scheduled to be delivered by, based on the selected service, destination and ship date. Limitations and exceptions may apply. Please see

Copy

Document A310™ – 2010

Conforms with The American Institute of Architects AIA Document 310

Bond Number: n/a

Bid Bond

CONTRACTOR:

(Name, legal status and address)

Compass Minerals America Inc.

9900 W. 109th Street, Ste. 100

Overland Park, KS 66210

OWNER:

(Name, legal status and address)

City of Dayton Ohio

Division of Procurement, City Hall Building

101 West Third Street, 5th Fl

Dayton, OH 45402

SURETY:

(Name, legal status and principal place of business)

RLI Insurance Company

9025 N. Lindbergh Dr.

Peoria, IL 61615

State of Inc: Illinois

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

BOND AMOUNT: Five Percent of Amount Bid (5%)

PROJECT:

(Name, location or address, and Project number, if any)

Rock Salt Bid No 20-009SWOP4G Furnishing and Delivering of Sodium Chloride (Road Salt)

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 16th day of July, 2020


(Witness)


(Witness) Lisa Hall

Compass Minerals America Inc.

(Principal)


(Title) Sr Manager Highway Sales

RLI Insurance Company

(Surety)

(Title)


Tina Davis, Attorney in Fact

Copy

State of Utah
County of Salt Lake } ss:

On July 16, 2020, before me, a Notary Public in and for said County and State, residing therein, duly commissioned and sworn, personally appeared

Tina Davis

known to me to be Attorney-in-Fact of RLI Insurance Company
the corporation described in and that executed the within and foregoing instrument, and known to me to be the person who executed the said instrument in behalf of the said corporation, and he duly acknowledged to me that such corporation executed the same.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal, the day and year stated in this certificate above.

My Commission Expires June 9, 2022


Linda L. Nipper

Notary Public



POWER OF ATTORNEY

Copy

RLI Insurance Company Contractors Bonding and Insurance Company

9025 N. Lindbergh Dr. Peoria, IL 61615
Phone: 800-645-2402

Bond No. n/a

Know All Men by These Presents:

That this Power of Attorney is not valid or in effect unless attached to the bond which it authorizes, but may be detached by the approving officer if desired.

That this Power of Attorney may be effective and given to either or both of **RLI Insurance Company** and **Contractors Bonding and Insurance Company**, required for the applicable bond.

That **RLI Insurance Company** and/or **Contractors Bonding and Insurance Company**, each Illinois corporations (as applicable), each authorized and licensed to do business in all states and the District of Columbia do hereby make, constitute and appoint:

Tina Davis in the City of Salt Lake City, State of UT,
it's true and lawful Agent and Attorney in Fact, with full power and authority hereby conferred upon him/her to sign, execute, acknowledge and deliver for and on its behalf as Surety, in general, any and all bonds and undertakings in an amount not to exceed Twenty Five Million Dollars (\$25,000,000) for any single obligation, and specifically for the following described bond.

Principal: Compass Minerals America Inc.
Obligee: City of Dayton Ohio

RLI Insurance Company and **Contractors Bonding and Insurance Company**, as applicable, have each further certified that the following is a true and exact copy of a Resolution adopted by the Board of Directors of each such corporation, and now in force, to-wit:

"All bonds, policies, undertakings, Powers of Attorney or other obligations of the Corporation shall be executed in the corporate name of the Corporation by the President, Secretary, any Assistant Secretary, Treasurer, or any Vice President, or by such other officers as the Board of Directors may authorize. The President, any Vice President, Secretary, any Assistant Secretary, or the Treasurer may appoint Attorneys in Fact or Agents who shall have authority to issue bonds, policies or undertakings in the name of the Corporation. The corporate seal is not necessary for the validity of any bonds, policies, undertakings, Powers of Attorney or other obligations of the Corporation. The signature of any such officer and the corporate seal may be printed by facsimile or other electronic image."

IN WITNESS WHEREOF, **RLI Insurance Company** and/or **Contractors Bonding and Insurance Company**, as applicable, have caused these presents to be executed by its respective Vice President with its corporate seal affixed this 16th day of July, 2020.



RLI Insurance Company
Contractors Bonding and Insurance Company

B. W. Davis

Barton W. Davis

Vice President

State of Illinois

County of Peoria

} SS

CERTIFICATE

On this 16th day of July, 2020, before me, a Notary Public, personally appeared Barton W. Davis, who being by me duly sworn, acknowledged that he signed the above Power of Attorney as the aforesaid officer of the **RLI Insurance Company** and/or **Contractors Bonding and Insurance Company**, and acknowledged said instrument to be the voluntary act and deed of said corporation.

By: Jacqueline M. Bockler

Jacqueline M. Bockler

Notary Public



I, the undersigned officer of **RLI Insurance Company** and/or **Contractors Bonding and Insurance Company**, do hereby certify that the attached Power of Attorney is in full force and effect and is irrevocable; and furthermore, that the Resolution of the Company as set forth in the Power of Attorney, is now in force. In testimony whereof, I have hereunto set my hand and the seal of the **RLI Insurance Company** and/or **Contractors Bonding and Insurance Company** this 16th day of July, 2020.

RLI Insurance Company
Contractors Bonding and Insurance Company

By: Jeffrey D. Fick

Jeffrey D. Fick

Corporate Secretary



Certificate of Compliance

Issued 03/26/2020

Effective 04/02/2020

Expires 04/01/2021

I, Jillian Froment, hereby certify that I am the Director of Insurance in the State of Ohio and have supervision of insurance business in said State and as such I hereby certify that

RLI INSURANCE COMPANY

of Illinois is duly organized under the laws of this State and is authorized to transact the business of insurance under the following section(s) of the Ohio Revised Code:

Section 3929.01 (A)

Accident & Health	Guaranteed Renewable A & H
Aircraft	Inland Marine
Allied Lines	Medical Malpractice
Boiler & Machinery	Multiple Peril - Commercial
Burglary & Theft	Multiple Peril - Farmowners
Collectively Renewable A & H	Multiple Peril - Homeowners
Commercial Auto - Liability	Noncancellable A & H
Commercial Auto - No Fault	Nonrenew-Related Reasons (A&H)
Commercial Auto - Physical Damage	Ocean Marine
Credit	Other Accident only
Credit Accident & Health	Other Liability
Earthquake	Private Passenger Auto - Liability
Fidelity	Private Passenger Auto - No Fault
Financial Guaranty	Private Passenger Auto - Physical Damage
Fire	Surety
Glass	Workers Compensation
Group Accident & Health	

RLI INSURANCE COMPANY certified in its annual statement to this Department as of December 31, 2019 that it has admitted assets in the amount of \$2,152,193,679, liabilities in the amount of \$1,122,522,511, and surplus of at least \$1,029,671,168.

IN WITNESS WHEREOF, I have hereunto subscribed my name and caused my seal to be affixed at Columbus, Ohio, this day and date.

Jillian Froment, Director





RLI Insurance Company
P.O. Box 3967 Peoria IL 61612-3967
Phone: 309-692-1000 Fax: 309-683-1610

RLI Insurance Company

December 31, 2019

Copy

Admitted Assets

Investments:

Fixed maturities	\$ 862,561,832
Equity securities	1,055,538,936
Short-term investments	0
Real estate	31,007,459
Properties held to produce income	0
Cash on hand and on deposit	33,336,619
Other invested assets	48,753,549
Receivables for securities	444,547
Agents' balances	83,802,269
Investment income due and accrued	6,501,710
Funds held	0
Reinsurance recoverable on paid losses	22,362,745
Federal income taxes receivable	0
Net deferred tax asset	0
Guarantee funds receivable or on deposit	37,626
Electronic data processing equipment, net of depreciation	1,471,612
Receivable from affiliates	1,309,958
Other admitted assets	5,064,817
Total Admitted Assets	\$ 2,152,193,679

State of Illinois

County of Peoria

Liabilities and Surplus

Liabilities:

Reserve for unpaid losses and loss adjustment expenses	\$ 647,131,355
Unearned premiums	262,417,849
Accrued expenses	69,047,381
Funds held	394,003
Advance premiums	9,455,157
Amounts withheld	91,632,930
Dividends declared and unpaid	30,710
Ceded reinsurance premium payable	17,558,467
Payable for securities	1,633,390
Statutory penalties	515,000
Current federal & foreign income taxes	1,385,232
Federal income tax payable	8,803,610
Borrowed money and accrued interest	0
Drafts outstanding	0
Payable to affiliate	11,391,542
Other liabilities	1,125,885
Total Liabilities	\$ 1,122,522,511

Surplus:

Common stock	\$ 10,000,375
Additional paid-in capital	242,451,084
Unassigned surplus	777,219,709

Total Surplus \$ 1,029,671,168

Total Liabilities and Surplus \$ 2,152,193,679

The undersigned, being duly sworn, says: That he is the President of **RLI Insurance Company**; that said Company is a corporation duly organized, in the State of Illinois, and licensed and engaged in business in the State of Ohio and has duly complied with all the requirements of the laws of said State applicable of said Company and is duly qualified to act as Surety under such laws; that said Company has also complied with and is duly qualified to act as Surety under the Act of Congress approved July 1947, 6U.S.C sec. 6-13; and that to the best of his knowledge and belief the above statement is a full, true, and correct statement of the financial condition of the said Company on the 31st day of December 2019.

Attest:



{ Corporate
Seal
Affixed }

Craig Kliethermes

President

Cherie L. Montgomery

Assistant Secretary

Sworn to before me this 3rd day of March, 2020.



{ Notarial
Seal
Affixed }

Gretchen L. Johnigk

Notary Public, State of Illinois

M0058320

S P E C I F I C A T I O N S

* * * * *

ROCK SALT

Bid No. 20-009SWOP4G

SOUTHWEST OHIO PURCHASERS FOR GOVERNMENT

* * * * *

Company Name: Compass Minerals America Inc

Contact Person: Harrison Green

Address: 9900 W. 109th St., Suite 100

City, State, & Zip: Overland Park, KS 66210

Phone No: 800-323-1641 Opt 2 /Fax No: 913-338-7945

***Bid Opening time/Date: 1:30 P.M. local (Dayton OH) time on
July 16, 2020***

LEGAL NOTICE NO. 20-009SWOP4G

Electronic bids will be received by the City of Dayton OH, on behalf of the participating entities of Southwest Ohio Purchasers for Government (SWOP4G). Bids will be received by the City of Dayton OH Division of Procurement, which is located on the 5th floor, City Hall Building, 101 W. Third St., Dayton OH 45402 no later than 1:30 P.M. local (Dayton OH) time on July 16, 2020 via email only to: purchasing@daytonohio.gov with Subject: 20-009SWOP4G Rock Salt.

Note: the City of Dayton OH's City Hall Building is currently closed to the Public. The City will be accepting bids sent via email only. Bid opening will take place via Zoom. After registering, you will receive a confirmation email containing information about joining the meeting. Register with the following information:

https://us02web.zoom.us/meeting/register/tZYscu6oqzwtH9ftGHSlE_MpkmoZlY7ghAj7l

Bids shall be submitted in PDF format to Purchasing@daytonohio.gov. No paper bids being accepted at this time.

ROCK SALT

A certified check on a solvent bank, drawn and made payable to the City of Dayton OH, or a bid bond by a surety company licensed to do business in Ohio, in a sum not less than 5% of the total amount of the bid based on estimated tonnage for all entities, as surety for the execution of the contract, shall be mailed directly to the City of Dayton, Division of Procurement. The checks of all bidders will be returned upon the execution and securing of the contract.

The successful bidder will be required to execute the contract and to provide a 100% performance bond within ten (10) days after the award of the contract if so requested by the individual entities. In case the bidder neglects to so execute the contract, the check or bond, accompanying the bid shall be forfeited to the City of Dayton OH, not as a penalty, but as liquidated damages.

Detailed specifications, bid forms and instructions to vendors may be obtained on the City of Dayton OH's website <https://www.daytonohio.gov/bids.aspx> or the SWOP4G website <http://swop4g.org/> or by contacting the City of Dayton OH Division of Procurement listed below.

Donita Jo Garner, CPPB
Senior Buyer
City of Dayton OH
101 W. Third St. Room 514
Dayton OH 45402
937-333-4030 or donita.garner@daytonohio.gov

THE CITY OF DAYTON OH DOES NOT DISCRIMINATE ON THE BASIS OF RACE, COLOR, NATIONAL ORIGIN, SEX, RELIGION, AGE AND HANDICAPPED STATUS IN EMPLOYMENT OR THE PROVISION OF SERVICES.

Publish: June 17, 2020

INFORMATION TO VENDORS

The intent of this bid is to establish a firm price agreement for the purchase of rock salt for the City of Dayton OH and the participating entities of the Southwest Ohio Purchasers for Government (SWOP4G). The Southwest Ohio Purchasers for Government is interested in a contract from August 1, 2020 through July 31, 2021 with a 12-month Option to Renew from August 1, 2021 through July 31, 2022. Option to renew is not mandatory but if interested it is an option available to offer.

The City of Dayton OH's Division of Procurement has agreed to advertise and solicit bids for the joint purchase of rock salt to obtain the best possible price for all participants. The bid calls for delivered prices for the salt from origin to the individual entities.

The quantities listed on the attached sheets **are estimated quantities** for each Entity. **Actual deliveries may be more or less, as the entities require.** The successful vendor must have the minimum quantities specified available for each Entity, and must deliver to each Entity the quantity called for during the contract period. **NO MINIMUM QUANTITIES OR RECEIVING DATES SHALL BE SET BY THE BIDDER. This is a MORE OR LESS bid only.** Delivery and invoicing addresses for each Entity are included this bid document.

Each Entity will issue a purchase order or letter of intent committing their estimated portion of this request for rock salt. These are estimates only and bid will be provided as a **MORE OR LESS** with **NO** minimum purchase requirements.

All electronic bids must be delivered to the City of Dayton OH Division of Procurement no later than time and dated specified in the bid request (**1:30 P.M. local (Dayton OH) time on July 16, 2020**). No bid may be withdrawn after it has been deposited with the Purchasing Agent of the City of Dayton OH after the due date and time has passed.

Bid forms and specifications may be secured on the City of Dayton OH's website <https://www.daytonohio.gov/bids.aspx> or the SWOP4G website <http://swop4g.org/> or by contacting the City of Dayton OH Division of Procurement.

All bids must be made on the forms provided and must be in conformity with this notice. All bids containing quotes not asked for or which are otherwise not in conformity with this notice, may be considered invalid and may be rejected. The right to reject any and all bids is reserved by City of Dayton OH and/or SWOP4G. Formalities may be waived at the option of the organization. Any bid that are received after bid opening deadline will not be returned but an emailed will be sent that bid was received after bid opening deadline and will not be considered.

All bids will be opened via Zoom as described above and will posted on City's and SWOP4G's websites.

A certified check or bid bond on a solvent bank, drawn and made payable to the City of Dayton OH, or a bid bond by a surety company licensed to do business in Ohio, in a sum not less than 5% of the total amount of the bid based on estimated tonnage for all entities, as surety for the execution of the contract, shall accompany each bid. The checks and/or bid bonds of all bidders will be returned upon the end of the price agreement period(s).

Failure of vendor to furnish material complying with the specifications called for in this invitation to bid, or to comply with the terms of this invitation, may be justification to purchase the materials in the open market and/or to cancel the contract or applicable portions thereof, and award the portions canceled to another supplier. In the event either of the above procedures must be resorted to, the vendor shall be required to reimburse those participating entities for any expense incurred in excess of the contract price.

GENERAL CONDITIONS

1. The City of Dayton OH and SWOP4G Entities reserve the right to reject any or all bids, to waive any irregularities in a bid, or to accept the bid or bids which in the judgment of proper officials, is to the best interest of their Entity. Each Entity reserves the right to accept a part or parts of a bid unless otherwise restricted in the bid. Paper, telephone or faxed bids will not be accepted. In case of error in extending the total amount of the bid the unit prices the will govern.
2. Title and risk of loss to and with respect to the items shall remain in the Vendor name until the items in a completed state have been delivered to and accepted by the Entity at the location specified on their purchase order, items which are to be shipped shall be shipped F.O.B. destination unless otherwise specified by the Entity. A packing slip must accompany each such shipment and if a shipment is to a consignee or an agent of the Entity, a copy of the packing slip shall be forwarded concurrently to the Entity. If no such packing slip is sent, the count or weight by the Entity or its agent or consignee is agreed to be final and binding on the Vendor with respect to such shipment.
3. In case of default by the bidder or contractor, the City of Dayton OH and/or SWOP4G Entities may procure the articles or services from other sources and hold the bidder or contractor responsible for any excess cost occasioned thereby.
4. Prices should be stated in units of quantity specified.
5. Prices quoted unless otherwise stated by bidder, will be considered as being based on delivery to destination as designated and to include any charges for packing, crating, containers, etc. and being in strict accordance with specifications as shown.
6. Wherever a reference is made in the specification or in describing the material, supplies or services required, of a particular trade name, manufacturers' catalog or model number, the bidder, if awarded a contract will be required to furnish the particular item referred to in strict accordance with the specifications or description unless a departure or substitution is clearly noted and described in the bid by the bidder.
7. The bidder, if awarded an order or contract, agrees to protect, defend and save harmless the City and/or SWOP4G Entities against any demand for payment for use of any patented material, process, article or device, that may enter into the manufacture, construction, or form a part of the work covered by either order or contract; and he further agrees to indemnify and save harmless the City and/or SWOP4G Entities from suits or actions of every nature and description brought against it for, or on account of any injuries or damages received or sustained by any party or parties, by or from any of the acts of the contractor, his servants, or agents.

8. Samples, if requested, must be furnished free of expense prior to the opening of bids and, if not destroyed, will, upon request, be returned at the bidder's expense.

INSTRUCTIONS TO BIDDERS

1. Each bid shall be signed by a duly authorized representative that can bind said company. Bids by partnerships must be signed with the partnership name by one of the members of the partnership, or by an authorized representative, followed by the signature and title of the person signing. Bids by corporations must be signed with the name of the corporation, followed by the signature of a person authorized to bind it in this matter.
2. Bids, to receive consideration, must be received prior to the specified time/date of closing as designated in the bid document.
3. Electronic bids are to be sent via Email, with bid number and bidder name, must be submitted.
4. If multiple bids are submitted each bid shall be submitted in its own email as indicated above (Item #3) and shall indicated by Option #. Verbiage required for accepting electronic bids may review verbiage.
5. Bids having any erasures or corrections shall include explanation with signature of authorized representative. Any non-explained erasures or corrections may be result in bid being rejected.
6. Bidders may submit bids on any one or group of items, provided, however, that the unit price is shown as requested.
7. References in the specification or in describing the material, supplies or services required, of a particular trade name, manufacturers' catalog or model number are made for descriptive purposes to guide the bidder in interpreting the type of material or supplies or nature of the work desired.

General Conditions, paragraph six (6), shall be strictly adhered to, no exception can be taken.

8. Bids shall be emailed to purchasing@daytonohio.gov with Subject: 20-009SWOP4G Rock Salt.

**SOUTHWEST OHIO PURCHASERS FOR GOVERNMENT (SWOP4G)
ROCK SALT
GENERAL SPECIFICATIONS**

1.0 SCOPE

For furnishing during the period(s) of the contract, the commodity listed herein, as required by participating entities and divisions from time to time.

2.0 PRICE AGREEMENT

Bid price shall remain firm during the term of the contract(s).

3.0 PERFORMANCE BOND

Each individual Entity may, at its option, require a 100% performance bond for the total tonnage required by that Entity. The cost of the performance bond will be added to the price of the salt, and will be considered in the award determination. The cost of the performance bond must be listed on the bid page.

4.0 DELIVERY

The material shall be delivered as required to the participating Entities at the addresses listed on the attached listing of delivery and invoicing addresses.

A blanket purchase order or contract or letter of intent will be issued by each Entity. Releases will be made off these blanket purchase orders, contract or letters as required.

Vendor will be required to start delivery to storage facility within 48 hours of initial order and have entire order delivered within 96 hours. Delivery must be made between the hours of 8:00 a.m. and 3:30 p.m., Monday through Friday. Delivery at other times will be allowed only with prior approval of the authorizing Entity.

Delivery shall be sent directly to each Entity. Delivery addresses are on the attached listing. Note: Delivery addresses may be subject to change by individual Entity.

5.0 CONTRACT PERIOD

The Southwest Ohio Purchasers for Government is interested in a contract from August 1, 2020 through July 31, 2021 with a 12-month Option to Renew from August 1, 2021 through July 31, 2022

6.0 INVOICING

Invoices shall be sent directly to each Entity. Invoicing addresses are on the attached listing. Note: Invoicing addresses may be subject to change by individual Entity if so needed.

7.0 AWARD

Prices should be bid in the units requested. The City of Dayton OH and SWOP4G reserve the right to reject any or all bids. A representative of SWOP4G reserves the right to determine what is or is not in the best interests of the entities.

8.0 AWARDING CRITERIA

In making an award, each participating Entity will evaluate the bids received and will issue its own purchase order or letter of intent based upon the lowest and best bid to that Entity. Consideration will also be given to the factors listed below, as well as other factors, which are considered pertinent.

- 1) Past experience of municipalities with the vendors.
- 2) Total delivered net price.
- 3) Delivery time.
- 4) Compliance with specifications.
- 5) Salt availability and stockpile capacity.
- 6) Domestic salt vs. Off-shore salt

9.0 BIDDER QUALIFICATIONS

Bidder must include with the bid a statement detailing how long the company has been in the business of supplying highway rock salt to public entities. References may be required during the evaluation process. Bidders may be requested to provide a listing of public accounts where a minimum of 1,000 Tons of highway rock salt was delivered.

10.0 REQUIREMENTS AND DATA

Estimates are for a twelve (12) month period(s) and are on a "**more or less**" basis. **Actual orders may be more or less than estimated.** Estimates indicated will be used solely for the purpose of making a tabulation of bids.

Domestic salt is preferred. If foreign salt is to be supplied by the vendor, it must be clearly identified in the bid document, and will be taken into consideration when evaluating bids. All foreign salt shall meet the same requirements as that of domestic salt.

Bids will be accepted for delivery to individual entities only. Bids will not be accepted for a total tonnage to be supplied to the entire organization.

11.0 DEFAULT STATUS

Any Entity that has placed a vendor in default with the Entity will not be required to place an order with that vendor until the default status has been lifted.

12.0 ADDITIONAL PARTICIPATION

Other SWOP4G entities may wish to participate in this bid. Please indicate, in the area designated on pricing page, if this additional participation will be permitted.

13.0 SUBMISSION OF BIDS

All bids must be received via email in the City of Dayton OH Division of Procurement's email, PURCHASING@DAYTONOHIO.GOV, no later than 1:30 P.M. local (Dayton OH) time, on July 16, 2020. Email subjects must be clearly marked, "**Rock Salt, Bid No. 20-009SWOP4G**".

14.0 CONTACT PERSON(S)

Please provide name, telephone number and email address of contact person for bid and for order(s) in the area designated on pricing page.

**15.0 AFLCMC/PZIO, Wright Patterson AFB, Ohio (Entity No. 82)

Wright-Patterson AFB (WPAFB) is not subject to any SWOP4G bylaws, specifications, rules, regulations or state law associated with the procurement salt. Wright-Patterson AFB (WPAFB) is submitting its proposed salt needs for informational purposes only and is not obligated to purchase any salt. Should WPAFB determine that it intends to purchase salt, it may do so with no obligation to use the bid pricing submitted to the SWOP4G. Any purchase made by WPAFB is governed exclusive by Federal laws and regulations to include, but not limited to, the Federal Acquisition Regulation and its supplements.

WPAFB's purchase of salt is subject to the provisions of the Anti-Deficiency Act, 31 U.S.C. 1341. WPAFB's inclusion of its salt needs shall not be interpreted to require WPAFB to commit, obligate, appropriate or spend funds or support in violation of the Anti-Deficiency Act and other applicable laws respecting federal funding. WPAFB's participation with the SWOP4G is strictly subject to budget limitations and availability of funds.

Invoicing for WPAFB purchases shall be accomplished through the Wide Area Work Flow system as prescribed in DFARS 252.232-7006 WIDE AREA WORKFLOW PAYMENT INSTRUCTIONS (MAY 2013).

All WPAFB deliveries shall be made by regular dump trucks.

16.0 ADDITIONAL INFORMATION

Additional information concerning this bid package may be obtained by contacting Donita Jo Garner, CPPB, City of Dayton OH, 937-333-4030, or by e-mail at purchasing@daytonohio.gov **and** donita.garner@daytonohio.gov.

Bidder may have to register to do business with each governmental agency as may be required.

TECHNICAL SPECIFICATIONS
SECTION A: SODIUM CHLORIDE (ROCK SALT)

All trucks and stockpiles other than mine location, shall be adequately covered to assure that the sodium chloride will be delivered in a free flowing, usable condition.

Bidders shall list below the location of all mines from which rock salt will be taken to fulfill this contract:

Cote Blanche, Louisiana

Goderich, Ontario, Canada

Bidder shall also list below the working capacity of each stockpile to be used:

Toledo, OH 150,000 Tons

North Bend, OH 20,000 Tons

Sandusky, OH 80,000 Tons

Conley, OH 60,000 Tons

Portsmouth, OH 60,000 Tons

Cincinnati, OH 80,000 Tons

The City of Dayton OH and participating entities reserve the right to spot check truck and/or trailer loads at point of delivery, for weight confirmation to that shown on weight slip or invoice (including tare weight if deemed advisable). Upon direction by authorized personnel, truck shall proceed to the nearest independent scale for such weight determination.

Salt containing free water, foreign matter, or lumps will be rejected at point of delivery. Salt must be "Free-Flowing," be in such graduation to be blown, and shall meet Ohio State Highway Department Specifications, Section 712.03. Sufficient non-caking additive shall be incorporated in the delivered material in order to prevent caking under normal outdoor storage conditions.

Where there is evidence of moisture in excess of 2.00%, a composite sample of salt shall be taken from the truck and tested for moisture content.

Sodium Chloride shall be of fresh stock. Reclaimed salt will not be accepted. Grade shall be "Course Crystal" as required. Screening shall conform to the following size requirements:

<u>U.S. Screen Size</u>		<u>"CC" Scale</u>
3/8"	% Passing	100
#4	% Passing	70 Max
#8	% Passing	20 Max.
#12	% Passing	5 Max.

Tests of rock salt delivered under the contract may be made from time to time and any which does not conform to the specifications will be returned to the contractor at his expense. If the vendor cannot supply salt meeting these specifications in a reasonable period of time, the Entity will purchase the salt elsewhere on the open market and charge the vendor in non-compliance for the difference in price.

Salt shall be delivered as needed in motor transport loads. All salt deliveries shall be made as agreed upon by each Entity with the successful vendor. Salt shall not be unloaded on the ground or outside of a salt shed without specific permission. Twenty-four (24) hour notice of delivery must be made to dispatcher or contact person at telephone number listed on attached listing.

All deliveries of sodium chloride shall include:

- 1) Adequate equipment to stock salt, such as conveyor, blower, piler, slinger, etc., as needed for the particular installations utilized at the delivery destination.
- 2) If the type of unloader or the maximum height to be unloaded is unknown it will be the responsibility of the vendor to contact those participating for the information.

A deduction equal to that assessed when unloading equipment is used will be deducted from invoice when said equipment is requested by the Entity, but not used in the placement of sodium chloride.

Vendors will be responsible for any damage caused to equipment due to foreign materials in the salt. Vendors will also be responsible for any damage to salt storage building resulting from the improper piling of salt, and or caked salt (including equipment and labor costs).

BID NO. 20-009SWOP4G FORM

Company Name: Compass Minerals America Inc

Address: 9900 W. 109th St., Suite 100

City State & Zip Code: Overland Park, KS 66210

Telephone No. 800-323-1641 Opt 2 Fax No. 913-338-7945

Contact Person for Bid: Name: Harrison Green Phone No.: 913-344-9123

Email Address: greenh@compassminerals.com

Contact Person for Orders: Name: Julia Yates or coordinator Phone No.: 800-323-1641 Opt 1

Email Address: highwayorders@compassminerals.com

How long the company has been in the business of supplying rock salt to public entities 32 years

Details Company has been in business supplying salt since 1917 and incorporated 1/21/1988.

For more company information, please go to www.compassminerals.com.

Federal Identification Number (or SSN if sole proprietorship): 48-1047632

SIGNATURE:

PRINTED NAME AND TITLE:

Joel Gerdes Sr Manager Highway Sales

By signing this page, you state that you are an authorized representative, and have reviewed and are presenting this proposal on behalf of your business Entity. Please continue completing this exhibit on the next page.

Additional Participation:

Other SWOP4G entities may wish to participate in this bid. Please indicate if this participation will be permitted.

Yes ☐ No ☒ If "yes", SWOP4G must review and give approval to additional governmental agencies.

Piling Charge per Ton (all locations) for 2020-2021 \$ 8.50

Piling Charge per Ton (all locations) for 2021-2022 \$ no bid

Performance Bond: Cost per \$1,000 \$ 0.00 / per \$1,000

Terms: Net 30

Date: 7/15/2020



**CITY OF DAYTON
ROCK SALT
Bid No. 20-009SWOP4G**

Name of Bidding Company: Compass Minerals America Inc

Please provide the company name, address, contact person, telephone number and email address of three (3) references previously serviced by your Company that will be able to speak to you material quality and customer service standards for the materials described in Bid 20-009SWOP4G.

Company Name: Montgomery County
Address: 451 W. 3rd St., Troy, OH 45422
Contact Person: Lisa Koppin, CPB
Telephone Number: 937-225-4759 Fax Number: 937-496-7608
Email Address: koppinl@mcohio.org

Company Name: Ohio DOT
Address: Office of Maintenance Ops, 1980 W Broad St, Columbus, OH 43223
Contact Person: Dean Alatsis, Program Administrator
Telephone Number: 614-466-8465 Fax Number: 614-728-5590
Email Address: dean.alatsis@dot.ohio.gov

Company Name: City of Toledo
Address: Department of Public Service, 1189 W Central Ave, Toledo, OH
Contact Person: Pete Bick, PE
Telephone Number: 419-467-7248 Fax Number: 419-245-5441
Email Address: peter.bick@toledo.oh.gov

Business Income Tax Questionnaire

The following information is required to determine your City of Dayton, Ohio income tax liability, if any, and to set up your account if required.



Type of Tax Filing: (check all that apply)

1. ☐ Employee Withholding FEIN # _____
2. ☒ Corporate Earnings FEIN # 48-1047632
3. ☐ Individual Ownership Earnings SSN # _____
4. ☐ Partnership Earnings FEIN # _____

Company Name Compass Minerals America Inc. Phone # 913-344-9248

Mailing Address 9900 W. 109th St. Suite 100 City Overland Park St. KS Zip 66210

Local Business Address None City _____ St. _____ Zip _____

Check the jurisdictions that we administer that you operate in:

☒ Dayton City Limits ☐ Dayton Wright Brothers Airport ☐ Dayton International Airport ☐ NONE

Date Business Started in Our Taxing Jurisdiction if win the bid to supply salt

Your Accounting Period? Calendar Year _____ or Fiscal Year ending on February 28

Withholding Information *Quarterly Withholding cannot exceed \$600.00

■ Do you have employees? Yes ☐ or No ☒ Date First Employee Started Working in Our Jurisdiction _____

■ Do you submit withholdings QUARTERLY* or MONTHLY? N/A

■ Is this a courtesy withholding for your employees who are residents of the above cities only? Yes ☐ or No ☐ N/A

Do you rent or sublease property or space in the Dayton jurisdiction to another business or individual? Yes ☐ No ☒

If so list Names, Addresses, and Tax ID below. If Yes, do they have employees working at that location? Yes ☐ No ☐ N/A

Do you use Subcontractors? Yes ☒ No ☐ If so list Names, Addresses, and FEIN or Social Security Numbers below.

Freight carriers to transport the salt. Carriers not known until shipment is made

If you have filed returns with our office before, show Name and Tax ID #s used, and for what tax years you filed.

None

Full name of Owner of Company NAMSCO, Inc.

If this is a change of ownership, please provide the date of change, the name, address, and phone number of former owner
N/A

If you are not liable to pay taxes in our jurisdiction, please explain why.

N/A

Signature Mary Wells Title Director - Tax Date June 22, 2020

Thank you for your cooperation in this request. For more tax information is available at www.daytonohio.gov

Please return by MAIL or by FAX to: City of Dayton, Division of Revenue & Taxation, 101 West 3rd Street, P.O. Box 2808, Dayton, Ohio 45401
(937) 333-3500 ~ Fax (937) 333-4280

CS-25c

Salt Delivery and Invoicing Addresses for 2020-2021 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
1.	Batavia Township Board of Trustees	Ken Embry	513/732-1363	513/732-3988	2401 Old State Route 32 Batavia OH 45103	1535 Clough Pike Batavia OH 45103	700
2.	Bath Township	Mike Rhoades	937/878-9481	937/878-9081	1018 W. Yellow Springs- Fairfield Rd. Fairborn OH 45324	1006 W. Yellow Springs- Fairfield Rd. Fairborn OH 45324	300
3.	Beavercreek Township	Tim Parks	937/603-1371	937/427-6576	1981 Dayton-Xenia Rd. Beavercreek OH 45434	851 Orchard Lane Suite C Beavercreek OH 45434	1,200
4.	Beavercreek, City of	Sam Hurwitz, Paige Bagford	937/427-5540	937/431-5023	2260 Dayton-Xenia Rd. Beavercreek OH 45434	1368 Research Park Beavercreek OH 45432	8,000
5.	Bellbrook, City of	Ryan Pasley	937/848-8415	937/848-5197	29 N. West St. Bellbrook OH 45305	City of Bellbrook 29 North West St. Bellbrook OH 45305	500
6.	Bexley, City of	Jordan Cavallaro	614/559-4220	614/559-4201	2777 Delmar Dr. Service Garage Bexley OH 43209	2242 E. Main St. Bexley OH 43209	100
7.	Blendon Township	John Giamarco	61/738-2673		6360 Hempstead Rd. Westerville OH 43081	6360 Hempstead Rd. Westerville OH 43081	200
8.	Brookville, City of	Sonja M Keaton	937/833-2135 x104	937/833-3347	700 Arlington Rd. Brookville OH 45309	301 Sycamore St. P O Box 10 Brookville OH 45309	350
9.	Butler Township	Jeff Barnett	937/890-1218	937/898-5308	3710 W. National Rd. Dayton OH 45414	3710 W. National Rd. Dayton OH 45414	500
10.	Cardington, Village of	Debra K Fry	419/864-7607	419/864-0536	150 N. Marion St. Cardington OH 43315	P.O. Box 10 Cardington OH 43315	75
11.	Cedarville, Village of	Gary Furay	937/371-6151		Village of Cedarville 301 Palmer Dr. Cedarville Ohio 45314	Village of Cedarville P.O. Box 51 Cedarville OH 45314	175
12.	Central Ohio Transit Authority (COTA)	Bruce Neel	614/275-5809	614/275-5892	1325 Essex Ave. Columbus OH 43201	33 N. High St. Columbus OH 43215	600
13.	Clearcreek Township	Scott Smith	937/748-3350	937/748-3252	7593 Bunnell Hill Rd. Springboro OH 45066	7593 Bunnell Hill Rd. Springboro OH 45066	1,800

Salt Delivery and Invoicing Addresses for 2020-2021 Salt Season							
No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
14.	Clermont County Engineer's Office	Todd Slone	513/732-8090	513/732-8055	1. Batavia Barn 4009 Filager Rd. Batavia OH 45103 2. Buchanan House Barn 2460 State Rt. 743, Moscow OH 45153 3. Miami Twp. Salt Barn 5900 McPicken Dr. Milford OH 45150	Clermont County Engineer's Office 2381 Clermont Center Drive Batavia OH 45103	5,000
15.	Clinton Township	Corey Fleig	614/905-1360		3820 Cleveland Ave. Columbus OH 43224	3820 Cleveland Rd. Columbus OH 43224	250
16.	Concord Township	Joe Holloway	614/653-2482	740/881-5428	7860 Dublin Rd. Delaware OH 43015	6385 Home Rd. Delaware OH 43015	750
17.	Dayton Public Schools	Lenny Allen	937/542-3718		2003 N. James McGee Blvd. Dayton OH 45427	115 S. Ludlow St., 5 th Floor Accounts Payable Dayton OH 45402	300
18.	Dayton, City of	Brian Dahm	937/333-4809	937/333-4816	911 E. Monument Ave. Dayton OH 45402	911 E. Monument Ave. Dayton OH 45402	9,000
19.	Dublin, City of	John Babyak	614/207-2593	614/761-6512	6351 Shier Rings Rd. Dublin OH 43016	6555 Shier Rings Rd. Dublin OH 43016	2,000
20.	Englewood, City of	Tim Studebaker	937/836-5106, x401	937/836-0142	1111 Union Blvd. Englewood OH 45315	333 W. National Rd. Englewood OH 45322	1,200
21.	Farmersville, Village of	Christopher Edds	937/478-0230	937/696-2996	44 Maple St. Farmersville OH 45325	117 E. Walnut St. Farmersville OH 45325	150
22.	Gahanna, City of	Russ Sims Streets and Utilities Superintendent	614/452-0625	614/342-4426	152 Oklahoma Ave. Gahanna OH 43230	200 S. Hamilton Rd. Gahanna OH 43230	2,800
23.	Genoa Township	Bob Mathews	614/568-2080	614/568-2092	7049 Big Walnut Rd. Galena OH 43021	7049 Big Walnut Rd. Galena OH 43021	400
24.	Germantown, City of	Jonathan Moore	937/313-1843	937/855-3215	148 S. Water St. Germantown OH 45327	1 N. Plum St. Germantown OH 45327	400

Salt Delivery and Invoicing Addresses for 2020-2021 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
25.	German Township	Jeremy Holbrook Road & Service Dept	937/855-7881	937/855-4897	12102 State Route 725 West Germantown OH 45327	12102 State Route 725 West Germantown OH 45327	300
26.	Gilead Township (Morrow County)	Harry Arnold	740/225-2480	419/947-1092	151 South St. Mt. Gilead OH 43338	151 South St. Mt. Gilead OH 43338	200
27.	Glendale, Village of	Tom Alderfer	513/678-0207	513/771-7318	528 E. Sharon Rd. Glendale OH 45246	30 Village Square Glendale OH 45246	300
28.	Goshen Township	Chad A Meadows	513/722-3400	513/722-3100	6759 Francis Fagin Way Goshen OH 45122	6757 Goshen Rd. Goshen OH 45122	400
29.	Grandview Heights, City of	Steve McKnight	614/340-5240	614/481-4728	1525 Goodale Blvd. Columbus OH 43212	1260 McKinley Ave Columbus OH 43222	750
30.	Greater Dayton RTA	Joy J DesLauriers- Davis	937/425-8610	937/425-8677	940 Veterans Blvd. Dayton OH 45402	4 S. Main St. Dayton, OH 45402	100
31.	Greene County Engineer	Eric Miller Highway Superintendent	937/562-7500	937/562-7510	615 Dayton-Xenia Rd. Xenia OH 45385	615 Dayton-Xenia Rd. Xenia OH 45385	7,500
32.	Hamilton, City of	Craig Koger	513/785-7584		2210 S. Erie Blvd. Hamilton OH 45011	2210 S. Erie Blvd. Hamilton OH 45011	3,000
33.	Harlem Township	Bart Walker	740/272-3983	740/965-1310	3784 Rich St. Galena OH 43021	3883 S. State Route 605 Galena OH 43021	250
34.	Harrison Township (Montgomery County)	Jeff Mutter	937/274-6871	937/274-9147	2409 Rector Ave. Dayton OH 45414	2409 Rector Ave. Dayton OH 45414	1,000
35.	Hilliard, City of	Larry Lester	614/334-2467		3770 Municipal Way Hilliard OH 43026	3800 Municipal Way Hilliard OH 43026	1,500
36.	Huber Heights, City of	Michael Gray	937/233-1562	937/237-8216	7020 Brandt Pike Huber Heights OH 45424	7020 Brandt Pike Huber Heights OH 45424	3,000
37.	Indian Hill, The Village of	David Yeager	513/623-2722	513/831-3897	7100 Glendale Milford Rd. Milford OH 45150	6525 Drake Rd. Cincinnati OH 45243	2,500
38.	Jackson Township	Doug Pohl	937/824-0139	937/696-4402	316 W. Walnut St. Farmersville OH 45325	49 E. Walnut St. Farmersville OH 45325	150
39.	Jefferson Township (Montgomery County)	Steven A Woolf	937/416-6001	937/262-3566	Jefferson Township Road Garage 1495 S. Union Rd.	580 Calumet Dr Dayton OH 45417	500

Salt Delivery and Invoicing Addresses for 2020-2021 Salt Season							
No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
					Dayton OH 45417		
40.	Kettering, City of	Greg Moore	937/296-2472	937/296-3245	1015 E. Dorothy Ln. Kettering OH 45419	2800 Acorn Dr. Kettering OH 45419	5,500
41.	Mad River Local Schools	Stan Bochenek	937/825-6407	937/424-2985	1841 Harshman Rd. Dayton OH 45424	1841 Harshman Rd. Dayton OH 45424	110
42.	Mason, City of	Ryan Tyree	513/229-8580		3487 Mason-Morrow-Millgrove Rd. Mason OH 45040	6000 Mason-Montgomery Rd. Mason OH 45040	5,000
43.	Miami County Engineers Office	Laura Penny	937/440-5656	937/440-5659	2100 North County Road 25A Troy OH 45373	2100 North County Road 25A Troy OH 45373	5,000
44.	Miami Township (Clermont County)	John Musselman	513/248-3728	513/248-5864	5900 McPicken Dr. Milford OH 45150	6007 Meijer Dr. Milford OH 45150	2,000
45.	Miami Township, (Montgomery County)	Wesley Wade Junior Cope	937/608-7366 937/479-3060	937/859-3537	10891 Wood Rd. Miamisburg OH 45342	10891 Wood Rd. Miamisburg OH 45342	3,000
46.	Miamisburg, City of	Justin Geer	937/603-4620	937/847-6634	600 N. Main St. Miamisburg OH 45342	600 N. Main St. Miamisburg OH 45342	3,500
47.	Middletown, City of	Charlie Anderson	513/425-7953	513/425-1877	400 N. Main St. Middletown OH 45042	400 N. Main St. Middletown OH 45042	4,500
48.	Milford, City of	Ed Hackmeister	513/473-9317	513/248-5096	50 Bay Rd. Milford OH 45150	745 Center St. Suite 200 Milford OH 45150	400
49.	Monroe, City of	Jason Holbrook	513/630-3888	513/422-7146	1000 Holman Ave. Monroe OH 45050	P. O. Box 330 Monroe OH 45050	3,000
50.	Montgomery County Engineer's Office	Walter Arnold	937/266-7216	937/854-3413	5625 Little Richmond Rd Dayton OH 45426	451 W. Third St. Dayton OH 45422-1260	10,000
51.	Montgomery County Parks	Hank Stanley	937/776-8014		455 Infirmary Rd. Dayton OH 45427	451 W. Third St. Dayton OH 45422	100

Salt Delivery and Invoicing Addresses for 2020-2021 Salt Season							
No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
52.	Moraine, City of Street Department	Bryan Campbell	937/535-1041	937/535-1319	4720 Vance Rd. Moraine OH 45439	4200 Dryden Rd. Moraine OH 45439	1,500
53.	Mount Gilead, Village of	Bill Swain	419/210-4056		273 South St. Mount Gilead OH 43338	72 W. High St. Mount Gilead OH 43338	100
54.	New Albany OH, City of	Brian Strayer	614/855-0076	614/855-8585	7800 Bevelhymer Rd. New Albany OH 43054	PO Box 188 New Albany OH 43054	200
55.	New Carlisle, City of	Ron Wright	937/604-2094	937/845-2338	803 W. Jefferson St. New Carlisle OH 45344	331 S Church St New Carlisle OH 45344	300
56.	New Jasper Township	Phil Erwin	937/286-8443		750 S. New Jasper Station Rd. Xenia OH 45385	3121 Jasper Rd. Xenia OH 45385	300
57.	Oakwood, City of	David Shuey	937/298-0777		210 Shafor Blvd. Oakwood OH 45419	30 Park Ave. Oakwood OH 45419	800
58.	Obetz, Village of	Gavin Adkins	614/332-4509		4100 Orchard Lane Obetz OH 43207	4175 Alum Creek Dr. Obetz OH 43207	400
59.	Perry Township – Franklin County	Ian Warren	614/620-1983		7125 Sawmill Rd. Dublin OH 43016	7125 Sawmill Rd. Dublin OH 43016	200
60.	Pierce Township	Laura Waczovsky John Koehler	513/947-2021	513/752-8418	950 Locust Corner Rd. Cincinnati OH 45245	950 Locust Corner Rd. Cincinnati OH 45245	1,000
61.	Piqua, City of	Brian Brookhart	937/606-0587	937/778-2092	859 S. Main St. Piqua OH 45356	201 W. Water St. Piqua OH 45356	2,500
62.	Powell, City of	Silas Bowers	614/885-5380		260 Adventure Park Dr. Powell OH 43065	47 Hall St. Powell OH 43065	1,000
63.	Riverside, City of	Kevin Miller	937/604-4291	937/233-5966	1791 Harshman Rd. Riverside OH 45424	5200 Springfield St. Suite 100 Riverside OH 45431	1,500
64.	Sharonville, City of	Mike Carlson Dept. Manager	513/678-1556	513/563-0617	Public Works Dept. 10900 Reading Rd. Sharonville OH 45241	10900 Reading Rd. Sharonville, OH 45241	1,500

Salt Delivery and Invoicing Addresses for 2020-2021 Salt Season							
No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
65.	Sidney, City of	Brian Green	937/498-8159	937/498-8150	415 S Vandemark Rd Sidney OH 45365	201 W Poplar St Sidney OH 45365	1,200
66.	St. Bernard, Village of	Mike Wiedmann	513/242-0086	513/641-1840	5230 Vine St. St. Bernard OH 45217	110 Washington Ave. St. Bernard OH 45217	600
67.	Stonelick Township (Clermont County)	Naomi Stahl	513/314-6190		5750 Stonelick Williams Corner Rd. Batavia OH 45103	P O Box 37 Owensville OH 45160	300
68.	Sugarcreek Township	Bill Harphant	937/848-8426	937/848-7060	2090 Ferry Rd. Bellbrook OH 45305	2090 Ferry Rd. Bellbrook OH 45305	1,000
69.	Tate Township (Clermont County OH)	Ed Stanley	513/734-2384	513/734-0286	2655 Spring St. Bethel OH 45106	2821 Dean Rd. Bethel OH 45106	150
70.	Trenton, City of	Brad Baker PW Superintendent	513/678-7110		Public Works 225 S. Miami St. Trenton OH 45067	11 E. State St. Trenton OH 45067	500
71.	Trotwood, City of	Johnny McCluskey Hope Figgers	937/837-1702	937/837-1502	2400 Olive Rd. Trotwood OH 45426	3035 Olive Rd. Trotwood OH 45426	2,000
72.	Union Township Trustees	Matt Taylor	513/276-2070	513-753-2690	4722 Summerside Rd. Cincinnati OH 45245	4312 GlenEste- Withamsville Rd. Cincinnati OH 45245	2,000
73.	Union, City of	John Applegate	937/836-8624	937/836-1240	216 Shaw Rd. Union OH 45322	118 N. Main St. Union OH 45322	600
74.	Vandalia, City of	Tammy Wendeln	937/415-2349	937/415-2394	97 Clubhouse Way Vandalia OH 45377	333 James Bohanan Dr. Vandalia OH 45377	2,000
75.	Washington Township	Mike Wanamaker Bob Walker Zach Trent	937/433-0152	937/438-2752	8190 S. McEwen Rd. Dayton OH 45458	8200 McEwen Rd. Dayton OH 45458	2,000
76.	Washington Township (Clermont County)	Alan Dodson Road Supervisor Robin A. Brewer Asst Administrator	513/316-3381 (Alan) 513/553-2072 (Robin)		2225 State Route 756 Moscow OH 45153	2238 State Route 756 Moscow OH 45153	80

Salt Delivery and Invoicing Addresses for 2020-2021 Salt Season							
No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
77.	West Carrollton, City of	Todd Pemberton	937/847-6075	937/859-3366	250 N. Miami Ave. West Carrollton OH 45449	300 E. Central Ave. West Carrollton OH 45449	750
78.	West Jefferson, Village of	Brian Farley	614/813-6674		81 N. Heath St. West Jefferson OH 43162	28 E. Main St. West Jefferson OH 43162	400
79.	West Milton, Municipality of	Ben Herron	937/698-1500 #116	937/698-3900	125 N. Jefferson St. West Milton OH 45383	701 S. Miami St. West Milton OH 45383	300
80.	Whitehall, City of	Casey Thomas	614/237-8612	614/338-3119	4605 Poth Rd. Whitehall OH 43213	360 S. Yearling Rd. Whitehall OH 43213	5,000
81.	Williamsburg Township	Brian Tatman	513/638-9900	513/724-0780	222 N. 8 th St. Williamsburg OH 45176	824 Gay St. Williamsburg OH 45176	125
82.	Worthington, City of	Steven Tennant	614/374-7309	614/785-1885	380 Highland Ave. Worthington OH 43085	380 Highland Ave. Worthington OH 43085	1,500
83.	Wright Patterson Air Force Base **See item 15.0 in General Specifications	Brian Robinson	937/272-1526		Note: New salt barns are being constructed. Building numbers haven't been assigned yet, but will be by the first delivery date	Invoicing instructions will be in the individual orders	2,100
84.	Xenia, City of	Ray Ferrell	937/376-7265	937/372-8151	966 Towler Rd. Xenia OH 45385	107 E. Main St. Xenia OH 45385	1,500
85.	Xenia Township Board of Trustees	Jim Pile	937/477-4606	937/708-8016	125 Fairground Rd. Xenia OH 45385	8 Brush Row Rd. Xenia OH 45385	700
86.	Yellow Springs, Village of	Jonnie Burns	937/371-0356		1160 State Route 343 Yellow Springs OH 45387	100 Dayton St. Yellow Springs OH 45387	200

20-009SWOP4G BID PRICING PAGES

Please provide a delivered price for the salt from origin to the INDIVIDUAL ENTITIES.

FREIGHT IS TO BE INCLUDED. Also list the stockpile and mine to be used for each location.

Bidders are to submit one (1) Electronic original copy signed by an officer authorized to bind the company, Excel spreadsheet and one (1) electronic flash drive of signed bid and Excel spreadsheet.

Bidding Company:		Compass Minerals America Inc.			
<u>Item No.</u>	<u>Organization</u>	<u>Estimated Total Tons more or less</u>	<u>2020 - 2021 Price/Ton Rock Salt</u>	<u>2021 - 2022 Price/Ton Rock Salt</u>	<u>Stockpile/Mine Location</u>
1	Batavia Township Board of Trustees	700	\$ 54.77		Cincinnati / Cote Blanche
2	Bath Township	300	\$ 63.09		North Bend / Cote Blanche
3	Beavercreek Township	1,200	\$ 59.58		North Bend / Cote Blanche
4	Beavercreek, City of	8,000	\$ 59.58		North Bend / Cote Blanche
5	Bellbrook, City of	500	\$ 60.79		North Bend / Cote Blanche
6	Bexley, City of	100	\$ 69.75		Portsmouth-Conley / Cote Blanche
7	Blendon Township	200	\$ 71.70		Portsmouth-McGovney / Cote Blanche
8	Brookville, City of	350	\$ 61.58		North Bend / Cote Blanche
9	Butler Township	500	\$ 61.58		North Bend / Cote Blanche
10	Cardington, Village of	75	\$ 57.90		Sandusky / Goderich
11	Cedarville, Village of	175	\$ 63.09		North Bend / Cote Blanche
12	Central Ohio Transit Authority (COTA)	600	\$ 74.50		Portsmouth-McGovney / Cote Blanche
13	Clearcreek Township	1,800	\$ 57.12		North Bend / Cote Blanche
14	Clermont County Engineer's Office	5,000	\$ 54.87		Cincinnati / Cote Blanche
15	Clinton Township	250	\$ 69.75		Portsmouth-Conley / Cote Blanche

Bidding Company:		Compass Minerals America Inc.			
<u>Item No.</u>	<u>Organization</u>	<u>Estimated Total Tons more or less</u>	<u>2020 - 2021 Price/Ton Rock Salt</u>	<u>2021 - 2022 Price/Ton Rock Salt</u>	<u>Stockpile/Mine Location</u>
16	Concord Township	750	\$ 58.91		Sandusky / Goderich
17	Dayton City Schools	300	\$ 60.79		North Bend / Cote Blanche
18	Dayton, City of	9,000	\$ 58.79		North Bend / Cote Blanche
19	Dublin, City of	2,000	\$ 71.70		Portsmouth-Conley / Cote Blanche
20	Englewood, City of	1,200	\$ 60.36		North Bend / Cote Blanche
21	Farmersville, Village of	150	\$ 60.03		North Bend / Cote Blanche
22	Gahanna, City of	2,800	\$ 69.99		Portsmouth-Conley / Cote Blanche
23	Genoa Township	400	\$ 71.70		Portsmouth-McGovney / Cote Blanche
24	Germantown, City of	400	\$ 59.12		North Bend / Cote Blanche
25	German Township	300	\$ 59.12		North Bend / Cote Blanche
26	Gilead Township (Morrow County)	200	\$ 57.46		Sandusky / Goderich
27	Glendale, Village of	300	\$ 53.52		North Bend / Cote Blanche
28	Goshen Township	400	\$ 55.37		North Bend / Cote Blanche
29	Grandview Heights, City of	750	\$ 69.75		Portsmouth-McGovney / Cote Blanche
30	Greater Dayton RTA	100	\$ 60.79		North Bend / Cote Blanche
31	Greene County Engineer	7,500	\$ 59.58		North Bend / Cote Blanche
32	Hamilton, City of	3,000	\$ 53.52		North Bend / Cote Blanche
33	Harlem Township	250	\$ 71.70		Portsmouth-McGovney / Cote Blanche
34	Harrison Township (Montgomery County)	1,000	\$ 61.58		North Bend / Cote Blanche

Bidding Company:		Compass Minerals America Inc.			
<u>Item No.</u>	<u>Organization</u>	<u>Estimated Total Tons more or less</u>	<u>2020 - 2021 Price/Ton Rock Salt</u>	<u>2021 - 2022 Price/Ton Rock Salt</u>	<u>Stockpile/Mine Location</u>
35	Hilliard, City of	1,500	\$ 69.99		Portsmouth-Conley / Cote Blanche
36	Huber Heights, City of	3,000	\$ 60.36		North Bend / Cote Blanche
37	Indian Hill, Village of	2,500	\$ 54.29		Cincinnati / Cote Blanche
38	Jackson Township	150	\$ 60.03		North Bend / Cote Blanche
39	Jefferson Township	500	\$ 60.79		North Bend / Cote Blanche
40	Kettering, City of	5,500	\$ 58.79		North Bend / Cote Blanche
41	Mad River Local Schools	110	\$ 62.36		North Bend / Cote Blanche
42	Mason, City of	5,000	\$ 54.60		North Bend / Cote Blanche
43	Miami County Engineers Office	5,000	\$ 67.70		North Bend / Cote Blanche
44	Miami Township (Clermont County)	2,000	\$ 54.29		Cincinnati / Cote Blanche
45	Miami Township (Montgomery County)	3,000	\$ 57.12		North Bend / Cote Blanche
46	Miamisburg, City of	3,500	\$ 57.12		North Bend / Cote Blanche
47	Middletown, City of	4,500	\$ 55.81		North Bend / Cote Blanche
48	Milford, City of	400	\$ 54.29		Cincinnati / Cote Blanche
49	Monroe, City of	3,000	\$ 55.37		North Bend / Cote Blanche
50	Montgomery County Engineer's Office	10,000	\$ 58.79		North Bend / Cote Blanche
51	Montgomery County Parks	100	\$ 61.58		North Bend / Cote Blanche
52	Moraine, City of	1,500	\$ 58.79		North Bend / Cote Blanche
53	Mount Gilead, Village	100	\$ 57.46		Sandusky / Goderich

Bidding Company:		Compass Minerals America Inc.			
<u>Item No.</u>	<u>Organization</u>	<u>Estimated Total Tons more or less</u>	<u>2020 - 2021 Price/Ton Rock Salt</u>	<u>2021 - 2022 Price/Ton Rock Salt</u>	<u>Stockpile/Mine Location</u>
54	New Albany, City of	200	\$ 71.70		Portsmouth-Conley / Cote Blanche
55	New Carlisle, City of	300	\$ 66.92		North Bend / Cote Blanche
56	New Jasper Township	300	\$ 61.58		North Bend / Cote Blanche
57	Oakwood, City of	800	\$ 60.79		North Bend / Cote Blanche
58	Obetz, Village of	400	\$ 67.96		Portsmouth-Conley / Cote Blanche
59	Perry Township (Franklin County)	200	\$ 71.70		Portsmouth-Conley / Cote Blanche
60	Pierce Township	1,000	\$ 54.29		Cincinnati / Cote Blanche
61	Piqua, City of	2,500	\$ 69.60		North Bend / Cote Blanche
62	Powell, City of	1,000	\$ 71.70		Portsmouth-McGovney / Cote Blanche
63	Riverside, City of	1,500	\$ 60.36		North Bend / Cote Blanche
64	Sharonville, City of	1,500	\$ 53.52		North Bend / Cote Blanche
65	Sidney, City of	1,200	\$ 65.70		North Bend / Cote Blanche
66	St. Bernard, Village of	600	\$ 53.25		North Bend / Cote Blanche
67	Stonelick Township	300	\$ 54.77		Cincinnati / Cote Blanche
68	Sugarcreek Township	1,000	\$ 58.79		North Bend / Cote Blanche
69	Tate Township (Clermont County)	150	\$ 55.94		North Bend / Cote Blanche
70	Trenton, City of	500	\$ 54.60		North Bend / Cote Blanche
71	Trotwood, City of	2,000	\$ 59.58		North Bend / Cote Blanche
72	Union Township Trustees	2,000	\$ 54.29		Cincinnati / Cote Blanche

Bidding Company:		Compass Minerals America Inc.			
<u>Item No.</u>	<u>Organization</u>	<u>Estimated Total Tons more or less</u>	<u>2020 - 2021 Price/Ton Rock Salt</u>	<u>2021 - 2022 Price/Ton Rock Salt</u>	<u>Stockpile/Mine Location</u>
73	Union, City of	600	\$ 62.36		North Bend / Cote Blanche
74	Vandalia, City of	2,000	\$ 60.36		North Bend / Cote Blanche
75	Washington Township	2,000	\$ 58.03		North Bend / Cote Blanche
76	Washington Township (Clermont County)	80	\$ 55.54		Cincinnati / Cote Blanche
77	West Carrollton, City of	750	\$ 60.03		North Bend / Cote Blanche
78	West Jefferson, Village of	400	\$ 69.99		Portsmouth-Conley / Cote Blanche
79	West Milton, Municipality of	300	\$ 66.09		North Bend / Cote Blanche
80	Whitehall, City of	5,000	\$ 69.75		Portsmouth-McGovney / Cote Blanche
81	Williamsburg Township	125	\$ 56.11		Cincinnati / Cote Blanche
83	Worthington, City of	1,500	\$ 69.99		Portsmouth-McGovney / Cote Blanche
82	Wright-Patterson AFB	2,100			no bid
84	Xenia, City of	1,500	\$ 59.58		North Bend / Cote Blanche
85	Xenia Township Board of Trustees	700	\$ 61.58		North Bend / Cote Blanche
86	Village of Yellow Springs	200	\$ 63.09		North Bend / Cote Blanche



**Bureau of Workers'
Compensation**

30 W. Spring St.
Columbus, OH 43215

Certificate of Ohio Workers' Compensation

This certifies that the employer listed below participates in the Ohio State Insurance Fund as required by law. Therefore, the employer is entitled to the rights and benefits of the fund for the period specified. This certificate is only valid if premiums and assessments, including installments, are paid by the applicable due date. To verify coverage, visit www.bwc.ohio.gov, or call 1-800-644-6292.

This certificate must be conspicuously posted.

Policy number and employer
01679402

Period Specified Below
07/01/2019 to 07/01/2020

COMPASS MINERALS
9900 W 109TH ST STE 100
OVERLAND PARK, KS 66210-1436



www.bwc.ohio.gov
Issued by: BWC

Stephanie D. McCloud
Administrator/CEO

You can reproduce this certificate as needed.

Ohio Bureau of Workers' Compensation

Required Posting

Section 4123.54 of the Ohio Revised Code requires notice of rebuttable presumption. Rebuttable presumption means an employee may dispute or prove untrue the presumption (or belief) that alcohol, marihuana or a controlled substance not prescribed by the employee's physician is the proximate cause (main reason) of the work-related injury.

The burden of proof is on the employee to prove the presence of alcohol, marihuana or a controlled substance was not the proximate cause of the work-related injury. An employee who tests positive or refuses to submit to chemical testing may be disqualified for compensation and benefits under the Workers' Compensation Act.



**Bureau of Workers'
Compensation**

You must post this language with the Certificate of Ohio Workers' Compensation.

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show COMPASS MINERALS AMERICA INC., a Delaware corporation, having qualified to do business within the State of Ohio on June 1, 1990 under License No. 774029 is currently in GOOD STANDING upon the records of this office.



Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 13th day of March, A.D. 2020.

A handwritten signature in blue ink, appearing to read "Frank LaRose".

Ohio Secretary of State

Validation Number: 202007301968

Delaware

PAGE 1

The First State

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF AMENDMENT OF "NORTH AMERICAN SALT COMPANY", CHANGING ITS NAME FROM "NORTH AMERICAN SALT COMPANY" TO "COMPASS MINERALS AMERICA INC.", FILED IN THIS OFFICE ON THE TWENTY-EIGHTH DAY OF JULY, A.D. 2014, AT 4:01 O'CLOCK P.M.

A FILED COPY OF THIS CERTIFICATE HAS BEEN FORWARDED TO THE KENT COUNTY RECORDER OF DEEDS.

AND I DO HEREBY FURTHER CERTIFY THAT THE EFFECTIVE DATE OF THE AFORESAID CERTIFICATE OF AMENDMENT IS THE FIRST DAY OF AUGUST, A.D. 2014.

2149843 8100

141004732

You may verify this certificate online
at corp.delaware.gov/authver.shtml




Jeffrey W. Bullock, Secretary of State
AUTHENTICATION: 1573508

DATE: 07-28-14

**STATE OF DELAWARE
CERTIFICATE OF AMENDMENT
OF SECOND AMENDED AND RESTATED
CERTIFICATE OF INCORPORATION**

NORTH AMERICAN SALT COMPANY, a corporation organized and existing under and by virtue of the General Corporation Law of the State of Delaware (the "Corporation"), does hereby certify:

1. That at a meeting of the Board of Directors of **North American Salt Company** resolutions were duly adopted setting forth a proposed amendment of the Second Amended and Restated Certificate of Incorporation of the Corporation, declaring such amendment to be advisable and calling a meeting of the stockholder of the Corporation for consideration thereof. The resolution setting forth the proposed amendment is as follows:

RESOLVED, that the Second Amended and Restated Certificate of Incorporation of the Corporation be amended by changing the Article numbered "**FIRST**" so that, as amended, such Article shall be and read as follows:

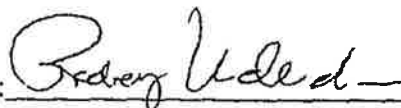
FIRST: The name of the Corporation is Compass Minerals America Inc. (hereinafter called the "Corporation").

2. That thereafter, pursuant to resolution of its Board of Directors, a special meeting of the stockholders of the Corporation was duly called and held upon notice in accordance with Section 222 of the General Corporation Law of the State of Delaware at which meeting the necessary number of shares as required by statute were voted in favor of the amendment.

3. That the amendment was duly adopted in accordance with the provisions of Section 242 of the General Corporation Law of the State of Delaware.

4. That this amendment shall be effective on the 1st day of August, 2014.

IN WITNESS WHEREOF, the Corporation has caused this certificate to be signed this 28th day of July, 2014.

By: 

Rodney L. Underdown
Chief Financial Officer and Secretary

**UNANIMOUS WRITTEN CONSENT
OF THE BOARD OF DIRECTORS
OF
COMPASS MINERALS AMERICA INC.**

Effective June 4, 2020

The undersigned, being all of the members of the board of directors of Compass Minerals America Inc., a Delaware corporation (the "Corporation"), hereby consent in writing pursuant to Section 141(f) of the Delaware General Corporation Law to the adoption of the following resolutions without a meeting and waive any notice required in connection therewith.

Authorized Signatories

WHEREAS, from time to time, it is desirable for individuals to sign documents on behalf of the Corporation in connection with sales transactions relating to the Corporation's Highway Sales Department.

NOW, THEREFORE, BE IT RESOLVED, that the following individuals (the "Authorized Signatories") be, and each of them hereby is, authorized, subject to applicable limitations under the Corporation's Delegation of Authority Policy, on behalf of the Corporation, to sign bids, performance bonds and contracts for the sale of sodium chloride and other deicing products, and to sign any other documents which, in his or her opinion, are necessary or desirable in order to effectuate and carry out the foregoing, and all other individuals who were so authorized prior to the date first written above are no longer so authorized:

Kevin S. Crutchfield	President and CEO
James D. Standen	Chief Financial Officer
S. Bradley Griffith	Chief Commercial Officer
Mary L. Frontczak	Chief Legal and Administrative Officer and Corporate Secretary
Luis E. Montiel	Vice President, Finance and Treasurer
Jon Schnieders	Vice President, Salt
Ryan Royer	National Sales Manager
Sean Lierz	Highway Sales Senior Manager
Joel Gerdes	Highway Sales Senior Manager
Harrison Green	Highway Sales Manager
Matthew Denner	Sales Manager
Teresa Wilde	Sales Manager
Bill Crooks	Director, Customer Service
Joe Uriell	Director, Sales Industrial
Ericka Garrett	HR Coordinator
Zoe Vantz	Assistant Secretary

General

RESOLVED, that the officers of the Corporation are, and each of them is, hereby authorized, for and on behalf of the Corporation, to execute, deliver, file, acknowledge and record any and all such documents and instruments, and to take or cause to be done any and all such other things as they, or any of them, may deem necessary or desirable to effectuate and carry out the resolutions adopted hereby; and

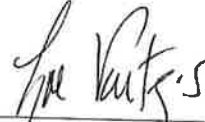
FURTHER RESOLVED, that any actions previously taken or caused to be taken by any officer of the Corporation or any Authorized Signatory in connection with the matters contemplated by these resolutions, or in carrying out the terms and intentions of the above resolutions, are hereby acknowledged to be duly authorized acts performed on behalf of the Corporation and are hereby ratified, confirmed and adopted as such.

[Signature Page Follows]

IN WITNESS WHEREOF, the undersigned have caused this consent to be duly executed as of the date first written above. This consent may be executed via .pdf, facsimile or other electronic means and in two or more counterparts, each of which will be deemed an original, and all of which together will constitute one and the same instrument.



James D. Standen



Zoe A. Vantzog

Request for Taxpayer Identification Number and Certification

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the
requester. Do not
send to the IRS.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Compass Minerals America Inc.

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC

☒ C Corporation

☐ S Corporation

☐ Partnership

☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ►

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ►

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
9900 West 109th Street, Suite 100

6 City, state, and ZIP code
Overland Park, KS 66210

7 List account number(s) here (optional)

8 Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

			-			-					
--	--	--	---	--	--	---	--	--	--	--	--

or

Employer identification number

4	8	-	1	0	4	7	6	3	2
---	---	---	---	---	---	---	---	---	---

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here

Signature of U.S. person ► *Mary Wells*

Date ► *3/11/2020*

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
 - Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
 - Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
 - Form 1099-S (proceeds from real estate transactions)
 - Form 1099-K (merchant card and third party network transactions)
 - Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
 - Form 1099-C (canceled debt)
 - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding*, later.



Goderich - US Bulk Deicing Salt

Product Data Sheet

Production Location

Goderich, Ontario - Canada

Product Description

Rock salt obtained by conventional mining methods, crushed, and screened to size.

Method of Analysis

American Society for Testing and Materials Procedures D632 and E534. All other testing is from Compass Minerals internal quality control procedures, which are available upon request.

Physical Properties

Bulk Density - 1220 kg/m³ (76 lbs/ft³), average particle size 0.011"

Chemical Analysis Before Admixing (99.7% Confidence)			Typical	Range
Sodium Chloride	NaCl	(%)	96.5	94.1 - 98.9
Calcium Sulfate	CaSO ₄	(%)	2.7	0.9 - 4.5
Calcium Chloride	CaCl ₂	(%)	0.00	0.00 - 0.01
Magnesium Chloride	MgCl ₂	(%)	0.03	0.00 - 0.08
Sodium Sulphate	NaSO ₄	(%)	0.00	0.00 - 0.03
Moisture		(%)	0.3	0.00 - 1.1
Water Insolubles		(%)	0.8	0.1 - 1.5
Calcium	Ca	ppm	7948	2649 - 13247
Magnesium	Mg	ppm	224	0 - 204
Sulphate	SO ₄	ppm	19051	6350 - 31752

Admixture

Yellow Prussiate of Soda (YPS) added - If requested by customer

TYPICAL SCREEN ANALYSIS

% Passing (99.7% Confidence)

USS Mesh	Tyler Mesh	Open (in.)	Typical Passing %	Range %
0.500	0.500	0.500	99.8	98.9 - 100
3/8	0.371	0.374	97.2	93.5 - 100
4	4	0.187	76.6	63.6 - 89.6
8	8	0.093	47.6	34.3 - 60.9
16	14	0.046	27.3	18.4 - 36.2
30	28	0.023	15.6	9.7 - 21.5

Average Particle Size 0.011 inches (7.25 mesh)

Packaging			
UPC Code	Product Code	New Product Code	Bag Size (Lbs.)
	6615	613544	Bulk

Compass Minerals America Inc.
9900 West 109th Street - Suite 100
Overland Park, KS 66210
Phone 800-323-1641 Fax 800-359-7258

This information is based on our present state of knowledge and is intended to provide general notes on the product(s) supplied by us and their uses. The information should not be construed as a specific property promise or guarantee of the product(s).

March 2019



Deicing Salt

Product Data Sheet

Production Location

Cote Blanche, Louisiana-USA

Product Description

- Rock salt obtained by conventional mining methods, crushed, and screened to size.
- No more than 15% of product passes 30-mesh screen

Method of Analysis

American Society for Testing and Materials Procedures D632 and E534. All other testing is from Compass Minerals internal quality control procedures, which are available upon request.

Physical Properties

Bulk Density - (72 lbs/ft³)

Admixture

Yellow Prussiate of Soda (YPS) added to a max of 50 ppm

Chemical Analysis

Constituent	Formula		Typical %	Range
Sodium Chloride	NaCl	(%)	98.44	98.2 - 99.2
Calcium Sulfate	CaSO ₄	(%)	1.27	0.38 - 1.7
Calcium Chloride	CaCl ₂	(%)	0.03	0 - 0.24
Magnesium Chloride	MgCl ₂	(%)	0.01	0 - 0.04
Water Insolubles		(%)	0.2	0.00 - 0.77
Calcium	Ca	ppm	3837	860 - 5535
Magnesium	Mg	ppm	35.5	0 - 101
Sulfate	SO ₄	(%)	9265	2371 - 12273
Moisture	H ₂ O	(%)	0.19	0 - 1

Typical Screen Data

U.S.S. Mesh	Tyler Mesh	Open (Inches)	Typical % Passing	Range % Passing
3/4	0.375	0.375	100	100
1/2	1/2	0.5	99.6	98.1 - 100
0.375	0.375	0.375	95.3	87 - 100
4	4	0.1870	73.4	40 - 100
8	8	0.0937	42.2	5 - 80
16	14	0.0464	19.2	0 - 40
30	28	0.0234	8.5	0 - 20

Average particle size 0.162 inches (5.11mesh)

Packaging

Bag Size	UPC Code	Old Product Code	New SKU
Bulk	0 67568-76080 7	7608	613624

Compass Minerals
9900 West 109th Street Suite 100
Overland Park, KS 66210 800-755-7258
Fax 800-359-7258



SAFETY DATA SHEET

1. Product and Company Identification

Product Identifier	Salt
Other means of identification	American Backwoods Animal Nutrition Products Sodium Chloride Sifto Safe Step Standard Salt Sifto Ice Salt Sifto Sodium Chloride Sifto Safe Step EnviroGuard QwikSalt Ice-A-Way IceAway Turbo IceAway Turbo Blue Safe Step 3300 Aspen Aspen Blue Safe Step 4300 Dual Blend Safe Step 4300 Dual Blend Blue EconoBlend 370 Winter Storm Winter Storm Blue Safe Step Pro Series 550 Safe Step Pro Series 570 Safe Step 6300 Enviro Blend Safe Step Pro Series 960 Choice Formula Safe Step Sure Paws Sifto Safe Step Sure Paws American Stockman Animal Nutrition Products Nature's Own water care products Sure Soft water care products Natural Salt water care Pro Soft water care products Salt brine Thawrox Treated salt Commercial bulk rock salt Safe Step Pro Series 950 MaxiFonte Solar salt Canadian Stockman Animal Nutrition products Sifto pool salt Crystal Plus
Recommended use	De-icer. General industrial and water softening/conditioning purposes. Animal Nutrition.
Recommended restrictions	None known.
Manufacturer	Compass Minerals USA Inc. 9900 West 109th Street, Suite 100 Overland Park, KS 66210 US 913-344-9200 CHEMTREC 1-800-424-9300 CANUTEC 1-613-996-6666

2. Hazards Identification

Physical hazards	Not classified.
Health hazards	Not classified.
Environmental hazards	Not classified.
OSHA defined hazards	Not classified.
Label elements	
Hazard symbol	None.
Signal word	None.
Hazard statement	The product and/or mixture does not meet the criteria for classification.

Precautionary statement	
Prevention	Observe good industrial hygiene practices.
Response	Wash hands after handling.
Storage	Store away from incompatible materials, i.e., strong oxidizing agents (see Section 10)
Disposal	Dispose of waste and residues in accordance with local authority requirements.
Hazard(s) not otherwise classified (HNOC)	None known.
Supplemental information	Not applicable.

3. Composition/Information on Ingredients

Mixture	
Composition comments	The criteria for listing components in this section are: Carcinogens, Respiratory Sensitizers, Mutagens, Teratogens and Reproductive toxins are listed when present at 0.1% or greater; components which are otherwise hazardous according to WHMIS/OSHA are listed when present at 1.0% or greater. Non hazardous components are not listed. The products pertaining to this SDS have various proportions of components which do not meet the listing criteria.

4. First Aid Measures

Inhalation	Avoid breathing dust. If breathing is difficult, remove to fresh air and keep at rest in a position comfortable for breathing. Call a physician if symptoms develop or persist.
Skin contact	Rinse skin with water/shower. Get medical attention if irritation develops and persists.
Eye contact	Rinse with water. Get medical attention if irritation develops and persists.
Ingestion	Rinse mouth. If ingestion of a large amount does occur, seek medical attention.
Most important symptoms/effects, acute and delayed	Direct contact with eyes may cause temporary irritation.
Indication of immediate medical attention and special treatment needed	Treat symptomatically.

5. Fire Fighting Measures

Suitable extinguishing media	Salt and salt mixtures are non-combustible.
Unsuitable extinguishing media	Not applicable.
Specific hazards arising from the chemical	During fire, gases hazardous to health may be formed.
Special protective equipment and precautions for firefighters	Use appropriate firefighting PPE as a general precaution.
Fire-fighting equipment/instructions	Salt is not combustible and is thus not the material of concern for firefighting equipment or methods.
Specific methods	In the event of a fire, equipment and methods that are consistent with the combusting material should be utilized.
General fire hazards	No unusual fire or explosion hazards noted.
Hazardous combustion products	Chlorine. Hydrogen chloride. Oxides of sodium.
Explosion data	
Sensitivity to mechanical impact	Not available.
Sensitivity to static discharge	Not available.

6. Accidental Release Measures

Personal precautions, protective equipment and emergency procedures	Restrict area to facilitate clean up.
Methods and materials for containment and cleaning up	Stop the flow of material, if this is without risk. Prevent direct entry into waterways and sewers. Following product recovery, flush area with water if necessary. For waste disposal, see section 13 of the SDS.
Environmental precautions	Avoid direct release into waterways and sewers.

7. Handling and Storage

Precautions for safe handling	Use care in handling/storage. Avoid breathing dust.
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Conditions for safe storage, including any incompatibilities

Store in original tightly closed container. Store away from incompatible materials, i.e, strong oxidizing agents (see Section 10)

8. Exposure Controls/Personal Protection

Occupational exposure limits	No exposure limits noted for ingredient(s).
Biological limit values	No biological exposure limits noted for the ingredient(s).
Appropriate engineering controls	TWA PEL: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, OSHA (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates Not Otherwise Regulated (PNOR): 5mg/cu.m. Respirable Dust 8-Hour TWA PEL, 15mg/cu.m. Total Dust 8-Hour TWA PEL. TWA TLV: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, ACGIH (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates (insolubles) Not Otherwise Classified (PNOC): 10mg/cu.m. Inhalable Particulate 8-Hours TWA TLV, 3mg/cu.m. Respirable Particulate TWA TLV. Use process enclosures, local exhaust ventilation, or other engineering controls to control airborne levels below recommended exposure limits.
Individual protection measures, such as personal protective equipment	
Eyeface protection	Safety glasses if eye contact is possible.
Skin protection	
Hand protection	If there is constant skin contact, rubber gloves are recommended.
Other	Wear suitable protective clothing.
Respiratory protection	No personal respiratory protective equipment normally required.
Thermal hazards	Not applicable.
General hygiene considerations	Always observe good personal hygiene measures, such as washing after handling the material and before eating, drinking, and/or smoking. Routinely wash work clothing and protective equipment.

9. Physical and Chemical Properties

Appearance	Crystalline.
Physical state	Solid.
Form	Solid.
Color	Varies
Odor	Odorless
Odor threshold	Not applicable
pH	6 - 8 (Neutral)
Melting point/freezing point	Not applicable
Initial boiling point and boiling range	Not applicable
Pour point	Not applicable
Specific gravity	Not applicable
Partition coefficient (n-octanol/water)	Not applicable
Flash point	Not applicable
Evaporation rate	Not applicable
Flammability (solid, gas)	Not applicable.
Upper/lower flammability or explosive limits	
Flammability limit - lower (%)	Not applicable
Flammability limit - upper (%)	Not applicable
Explosive limit - lower (%)	Not applicable
Explosive limit - upper (%)	Not applicable
Vapor pressure	Not applicable
Vapor density	Not applicable
Relative density	Not applicable
Solubility(ies)	Not available.
Auto-ignition temperature	Not applicable

Decomposition temperature	Not applicable
Viscosity	Not applicable

10. Stability and Reactivity

Reactivity	None known.
Possibility of hazardous reactions	No dangerous reaction known under conditions of normal use.
Chemical stability	Material is stable under normal conditions.
Conditions to avoid	Contact with incompatible materials, i.e strong oxidizing agents.
Incompatible materials	Strong oxidizing agents.
Hazardous decomposition products	Chlorine gas. Hydrogen chloride. Oxides of sodium.

11. Toxicological Information

Information on likely routes of exposure

Ingestion	Expected to be a low ingestion hazard.
Inhalation	No adverse effects due to inhalation are expected.
Skin contact	No adverse effects due to skin contact are expected.
Eye contact	Direct contact with eyes may cause temporary irritation.

Symptoms related to the physical, chemical and toxicological characteristics
Direct contact with eyes may cause temporary irritation.

Information on toxicological effects

Acute toxicity Not classified.

Product	Species	Test Results
Salt (CAS Mixture)		
Acute		
Inhalation		
LC50	Rat	21 mg/L, estimated

Skin corrosion/irritation Prolonged skin contact may cause temporary irritation.

Exposure minutes	Not available.
Erythema value	Not available.
Oedema value	Not available.

Serious eye damage/eye irritation Direct contact with eyes may cause temporary irritation.

Corneal opacity value	Not available.
Iris lesion value	Not available.
Conjunctival reddening value	Not available.
Conjunctival oedema value	Not available.
Recover days	Not available.

Respiratory or skin sensitization

Respiratory sensitization	Not available.
Skin sensitization	This product is not expected to cause skin sensitization.

Germ cell mutagenicity No data available to indicate product or any components present at greater than 0.1% are mutagenic or genotoxic.

Mutagenicity No data available to indicate product or any components present at greater than 0.1% are mutagenic or genotoxic.

Carcinogenicity This product is not considered to be a carcinogen by IARC, ACGIH, NTP, or OSHA.

Reproductive toxicity This product is not expected to cause reproductive or developmental effects.

Teratogenicity Not classified.

Specific target organ toxicity - single exposure Not classified.

Specific target organ toxicity - repeated exposure Not classified.

Aspiration hazard Not classified.

Chronic effects	Not classified.
Further information	This product has no known adverse effect on human health.
Name of Toxicologically Synergistic Products	Not available.

12. Ecological Information

Ecotoxicity	The product is not classified as environmentally hazardous. However, this does not exclude the possibility that large or frequent spills can have a harmful or damaging effect on the environment.
Persistence and degradability	No data is available on the degradability of this product.
Bioaccumulative potential	No data available.
Mobility in soil	No data available.
Mobility in general	Not available.
Other adverse effects	No other adverse environmental effects (e.g. ozone depletion, photochemical ozone creation potential, endocrine disruption, global warming potential) are expected from this component.

13. Disposal Considerations

Disposal instructions	Collect and reclaim or dispose in sealed containers in accordance with applicable regulations.
Local disposal regulations	Dispose in accordance with all applicable regulations.
Hazardous waste code	The waste code should be assigned in discussion between the user, the producer and the waste disposal company.
Waste from residues / unused products	Dispose of in accordance with local regulations. Empty containers or liners may retain some product residues. This material and its container must be disposed of in a safe manner (see: Disposal instructions).
Contaminated packaging	Empty containers should be taken to an approved waste handling site for recycling or disposal. Since emptied containers may retain product residue, follow label warnings even after container is emptied.

14. Transport Information

U.S. Department of Transportation (DOT)	Not regulated as dangerous goods.
Transportation of Dangerous Goods (TDG - Canada)	Not regulated as dangerous goods.

15. Regulatory Information

Canadian federal regulations	This product has been classified in accordance with the hazard criteria of the Controlled Products Regulations and the SDS contains all the information required by the Controlled Products Regulations.
WHMIS status	Not Controlled
US federal regulations	
TSCA Section 12(b) Export Notification (40 CFR 707, Subpt. D)	
Not regulated.	
CERCLA Hazardous Substance List (40 CFR 302.4)	
Not listed.	
Clean Air Act (CAA) Section 112(r) Accidental Release Prevention (40 CFR 68.130)	
Not regulated.	
Clean Air Act (CAA) Section 112 Hazardous Air Pollutants (HAPs) List	
Not regulated.	
Superfund Amendments and Reauthorization Act of 1986 (SARA)	
Hazard categories	Immediate Hazard - No Delayed Hazard - No Fire Hazard - No Pressure Hazard - No Reactivity Hazard - No
SARA 302 Extremely hazardous substance	No
SARA 311/312 Hazardous chemical	No
SARA 313 (TRI reporting)	
Not regulated.	

Other federal regulations

Safe Drinking Water Act (SDWA) Not regulated.

Food and Drug Administration (FDA) Not regulated.

US state regulations

California Safe Drinking Water and Toxic Enforcement Act of 1986 (Proposition 65): This material is not known to contain any chemicals currently listed as carcinogens or reproductive toxins.

US - California Proposition 65 - Carcinogens & Reproductive Toxicity (CRT): Listed substance

Not listed.

US. Massachusetts RTK - Substance List

Not regulated.

US. Pennsylvania RTK - Hazardous Substances

Not regulated.

US. Rhode Island RTK

Not regulated.

Inventory status

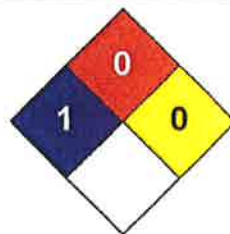
Country(s) or region	Inventory name	On inventory (yes/no)*
Canada	Domestic Substances List (DSL)	Yes
Canada	Non-Domestic Substances List (NDSL)	No
United States & Puerto Rico	Toxic Substances Control Act (TSCA) Inventory	Yes

*A "Yes" indicates that all components of this product comply with the inventory requirements administered by the governing country(s)

16. Other Information

LEGEND	
Severe	4
Serious	3
Moderate	2
Slight	1
Minimal	0

HEALTH	/ 1
FLAMMABILITY	0
PHYSICAL HAZARD	0
PERSONAL PROTECTION	X

**Disclaimer**

The information in the sheet was written based on the best knowledge and experience currently available. Information contained herein was obtained from sources considered technically accurate and reliable. While every effort has been made to ensure full disclosure of product hazards, in some cases data is not available and is so stated. Since conditions of actual product use are beyond control of the supplier, it is assumed that users of this material have been fully trained according to the requirements of all applicable legislation and regulatory instruments. No warranty, expressed or implied, is made and supplier will not be liable for any losses, injuries or consequential damages which may result from the use of or reliance on any information contained in this document.

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Further information Not available.

Prepared by Dell Tech Laboratories, Ltd. Phone: (519) 858-5021

Other information This Safety Data Sheet was prepared to comply with the current OSHA Hazard Communication Standard (HCS) adoption of the Globally Harmonized System of Classification and Labeling of Chemicals (GHS).
This SDS conforms to the ANSI Z400.1/Z129.1-2010 Standard.